

# Philipp Kircher – Short Curriculum Vitae

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## Professional Positions:

Irving M. Ives Professor of Industrial and Labor Relations, ILR, Cornell	since 2020
Assistant de Recherche & Professor at Université catholique de Louvain	2020 - 2024
Honorary Professorial Fellow at University of Edinburgh	2020 - 2023
Professor at the European University Institute	2017 – 2020 (80% seconded from UoE)
Professor at University of Edinburgh	2012 – 2020
Professor at the London School of Economics	2012 – 2013 (leave: 09/12-08/13)
Reader at the London School of Economics	2010 – 2012
Lecturer at University of Oxford and Corpus Christi College	2009 – 2010
Assistant Professor at the University of Pennsylvania	2006 – 2011 (leave: 2009-2011)

## Positions at Journals:

Chairman and one of the Directors: <i>Review of Economic Studies</i>	since 2017
Editorial Board: <i>Review of Economic Studies</i>	since 2010
Managing Editor (joint): <i>Review of Economic Studies</i>	2011 – 2015
Associate Editor: <i>Review of Economic Dynamics</i>	2010

## Professional Affiliations/Activities:

Director (joint):	Labor Dynamics Institute, ILR, Cornell University	since 2020
Research Fellow:	Rockwool Foundation Berlin	since 2025
Research Associate:	National Bureau of Economic Research (NBER)	since 2023
Fellow:	Econometrics Society	since 2018
Fellow:	European Economic Association	since 2017
Group Leader NBER:	Macro and Micro Perspectives of the Agg.. Labor Market	since 2014
Executive Committee:	European Economic Association	2014 - 2017
Research Fellow:	CESifo Research Network	since 2014
Council Member:	European Economic Association	2012 – 2017
Research Fellow:	Center for Economic Policy Research - CEPR	since 2011
Executive Committee:	Search and Matching Research Group ( <a href="http://sam.univ-lemans.fr/">http://sam.univ-lemans.fr/</a> )	since 2010
Program Chair (joint):	Society of Economic Dynamics Annual Meeting	2011

## Education:

Ph.D. University of Bonn (Economics), 2006  
M.S. University of Karlsruhe (Industrial Engineering), 2001  
MBA University of Wisconsin – Milwaukee (Business Administration), 1999

## Publications

“Do the Long-term Unemployed Benefit from Automated Occupational Advice ...?” w Belot & Muller, *EJ* 2025, accepted  
“Eliciting time preferences when income and consumption vary...”, w Belot & Muller, *AEJ-Micro*, 2025, 17(1), 130-170.  
“Job Search in the 21st Century”, *JEEA*, 2022, 20 (6), 2317-2352.  
“How Wage Announcements Affect Job Search Behavior ...”, w. M. Belot & P. Muller, *AEJ-Macro*, 2022, 14(4), 1-67.  
“Directed and Competitive Search: A Guided Tour” with R. Wright, B. Julien & V. Guerrieri, *JEL*, 2021 59(1): 90-148.  
“Inferring Risk Perceptions and Preferences ....” w. K. Ericson, J. Spinnewijn & A. Starc, *EJ*, 2021 131: 713-744.  
“An Equilibrium Model of the African HIV/AIDS Epidemic,” w Greenwood, Santos & Tertilt, *ECTR*, 2019 87(4): 1081-1113.  
“Providing Advice to Job Seekers at Low Cost: ...” w. Michele Belot and Paul Muller, *REStud*, 2019 86(4): 1411-1447.  
“Assortative Matching with Large Firms” with Jan Eeckhout, forthcoming *Econometrica*. 2018 **86**(1): 85-132.  
“The Role of Marriage in Fighting HIV...,” w. Greenwood, Santos & Tertilt. *AER P&P*, 2017 **107**(5): 158–162.  
“Matching, Sorting and the Distributional Impact of International Trade,” w. Grossman & Helpman, *JPE*, 2017 **124**(1), 224-264.  
“Efficient Competition through Cheap Talk: The Case of Competing Auctions” w. Kim, *Econometrica*, 2015 **83**(5), 1849-75.  
“Efficient Firm Dynamics in a Frictional Labor Market,” with Leo Kaas, *AER*, 2015 **105**(10), 3030-3060.  
“The U-Shapes of Occupational Mobility” with F. Groes and I. Manovskii, *REStud*, 2015 **82**(2), 659-692.  
“On the Difference Between Social and Private Good,” w. S. Ludwig and A. Sandroni, *BE J. of TE*, 2013 (13/1).  
“On the Game-theoretic Foundations of Competitive Search Equilibrium,” w. Galenianos, *IER*, 2012 (53), 1-21.  
“Identifying Sorting – In Theory,” with J. Eeckhout, *REStud*, 2011 (78), 872-906.  
“Market Power and Efficiency in a Search Model,” with M. Galenianos and G. Virag, *IER*, 2011 (52), 85-104.  
“Sorting and Decentralized Price Competition,” with J. Eeckhout, *Econometrica*, 2010 (78), 539–574.  
“Sorting vs Screening – Search Frictions and Competing Mechanisms,” w. Eeckhout, *JET*, 2010 (145), 1354-85.  
“Efficiency of Simultaneous Search”, *JPE*, 2009 (117), 861- 913.  
“Directed Search with Multiple Job Applications,” with M. Galenianos, *JET*, 2009 (114), 445-471.  
“A Model of Money with Multilateral Matching,” with M. Galenianos, *JME*, 2008 (55), 1054-1066.  
“Strategic Firms and Endogenous Consumer Emulation,” with A. Postlewaite, *QJE*, 2008 (123), 621-661.

## Selected Working Papers

“Optimal Age-Based Policies for Pandemics: An Economic Analysis of Covid-19 and Beyond”, R&R *REStud*, w. L. Brotherhood, C. Santos & M. Tertilt.

## Other Publications and Books

- “Navigating behavioral biases in job search: overview and digital solutions” with Michele Belot and Paul Muller, Stéphane Carcillo and Stefano Scarpetta (Eds.) *Handbook on Labour Markets in Transition: Promoting Resilience in a World in Flux*. Edward Elgar Publishing, 2024.
- “[Matching with Search Frictions](#)” with Hector Chade, in F. Echenique, N. Immorlica and V. V. Vazirani (Eds.) *Online and Matching-Based Market Design*. Cambridge University Press, 2023.
- "Knowledge-Based Resources as Determinants of MNC Structure: Tests of an Integrative Model," with T. Chi and P. Nystrom, *Journal of International Management*, 2004, 10: 219 – 238.
- “Search and Learning” in R. Scott and S. Kosslyn (eds) *Emerging Trends in the Social and Behavioral Sciences*, Wiley, 2015.
- *Poverty Reduction Strategies*, Peter Lang Verlag, Frankfurt, Germany, 2002.

**Referee Activities:** *AEJ-Micro, AER, BE - Macro, BE - Theory, ECRT, ET, GEB, IER, JET, JHC, JMCB, JPE, Labour Economics, Nature, Nature Human Behavior, RAND, RED, RESud, Scandinavian Journal.*

## Grants

PI of RSF Grant “Informing Overconfident and Insecure Job Seekers” (#2207-39553, \$199,096)	2023-2025
PI of ERC Consolidator Grant “Technological Change: New Sources...” (#818859, €1,268,000)	2019-2024
PI of ERC Starting Grant “Labor Heterogeneity in Search Markets (#284119; €1,170,000)	2012 – 2017
PI of NSF “Sorting Effects in Competitive Search Markets” (SES0752076; \$212,675)	2008 – 2011
Co-I of ESRC “Credit and Labour Market Foundations of the Macroeconomy” (ES/L009633/1; Co-I; ~£6,000,000)	2015-2020
Co-I of ESRC-DFID “Agricultural Misallocation, Occupational Choice and Aggregate Productivity” (ES/L012499/1; Co-I; £389,695)	2014-2017
Co-I of NSF Grant “Rationalization” (SES-0922404; Co-I; \$227,825)	2009 – 2012

## Selected Honors and Awards

IZA Young Labor Economist Award to honor outstanding labor economist with PhD<15 years	2019
EALE Frisch-Tinbergen Plenary Lecture, Uppsala	2019
Royal Economic Society public lecture, London/Manchester	2017
British Academy’s inaugural Wiley Prize for outstanding research by early career economist	2013
Young Economist Award, European Economic Association	2007
European Recovery Program scholarship, German Ministry of Economic Affairs	2002 – 2004