

Xinyu FAN

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<u>Employment</u>	Assistant professor of economics, Cheung Kong Graduate School of Business	2018-
<u>Interests</u>	Political Economy, Organizational Economics, Economic History	
<u>Education</u>	PhD in Economics	2018
	<i>University of California, Los Angeles</i>	
	M.A. in Economics	2014
	<i>University of California, Los Angeles</i>	
	Bachelor of Economics and Finance	2012
	<i>The University of Hong Kong, preparatory year at Tsinghua University, Beijing</i>	

Publications

Starving and Deceiving: Are Politicians with Childhood Famine Exposure More Honest? with Shuo Chen and Xuanyi Wang

Public Choice, 2024, <https://doi.org/10.1007/s11127-024-01249-y>

The Shaping of A Gender Norm: Marriage, Labor, and Foot-binding in Historical China, with Lingwei Wu
International Economic Review, 2023, Vol. 64: pp. 1819-1850.

UniCredit Foundation on Gender Economics 10th - Best Paper Award

Competence-Loyalty Tradeoff under Dominant Minority Rule, with Shuo Chen, L. Colin Xu, and Xun Yan
Journal of Public Economics, 2023, 200 104843

Warcraft: Legitimacy Building of Usurpers, with Shuo Chen
Journal of Economic Behavior & Organization, 2021, Vol. 184, pp. 409-431

Strategic Promotion, Reputation, and Responsiveness in Bureaucratic Hierarchies, with Feng Yang
Journal of Theoretical Politics, 2019, 31(3), pp. 286-307

Working Papers

Trade or Raid: Can State-led Trade Policies Pacify Border Conflict?

Elite Persistence, Power Struggle and Coalition Dynamics

Godfather Politicians and Organized Violence

Noble No More: Elite Recruitment, Checks and Balances, and Political Purges

The Promotion Club

Influence Activities through Social Media: Evidence from Academia

The Emperor's Tael: Government Commitment Failure and Tax Revolts

Guns and Resources: War Extractions and Governance Structure Reform

Deluge and Development of Early Human Societies: From the Neolithic to the Early States

Masters of Masterpieces: Social Mobility and Top Elites' Art Investment

Work in Progress

Reason for Treason

Law vs. Lynching: A History of Vigilantes

Reports and Media Articles

Next-Generation Entrepreneurs on Chinese Export Industries, published at *People's Daily (Overseas)*, 2025

History of Philanthropy in China: An Incentive Compatibility Perspective, published at *Caixin*, 2021

A series of 10 articles, with Rui Zhu and Mengjun Li

2020 China AI Index, published at *Bijiao*, 2021

Understanding Family Business in China, co-published by CKGSB and IE University, 2020

2018 China AI Index, published by CKGSB Center of AI and Institution, 2019

Cases

The Road to Poverty Alleviation – Xinxian, Henan, 2019

A series with three mini-cases, in both Chinese and English, Case No. 2019-9-1-425-1e

Conferences

Including papers presented by co-authors.

2024

The 10th International Symposium on Quantitative History; Manchester China Institute, University of Manchester; Fudan University; Tsinghua University; 2024 Asia-Pacific Economic and Business History Conference; Griffin Workshop of new economic history of China, Melbourne University; Beijing Foreign Studies University; Hong Kong Baptist University; Renmin University

Pandemic era (2020- 2023)

Chicago Harris; SIOE at MIT; USC China Workshop; Yale Early Stage Scholar Workshop

2019

Econometric Society Asian Meeting; Conference on Political Selection, Peking University NSD; Chinese Economy stream, ATINER, Athens, Greece (Session Organizer); Fudan University School of Management; Fudan University School of Economics Workshop

2018 and before

Shantou University; Peking University ('18); Conference on Political Selection, Peking University NSD ('18); Ronald Coase Institute Workshop of Institutional Analysis ('17); The 5th International Workshop on Economic Analysis of Institutions, Xiamen, China ('17); Economic History Association Annual Meeting ('16); Midwest Political Science Association Annual Conference, Chicago, USA ('15)

Teaching

At CKGSB:

Executive MBA

Information Economics; Social Enterprises; Quantitative History and Applications 2019- 2024

Global MBA

Managerial Economics; Game Theory and Applications in Organizations 2019, 2021

Finance/Chinese MBA

Managerial Economics; Thesis Writing Workshop 2019-2024

METI MBA

Managerial Economics 2021

At UCLA

Interim Instructor

Economics of E-commerce and Technology 2015, 2016

Industrial Organization 2014, 2015

Teaching Assistant/Associate/Fellow

Economics of Entrepreneurship 2015-2017

Economics of E-commerce and Technology 2013-2016

Game Theory 2015

Market Design 2016

Intermediate Macroeconomic Theory 2016

Intermediate Microeconomic Theory 2014

Awards

UniCredit Foundation - Best Paper Award on Gender Economics 2020

UCLA Dissertation Year Fellowship 2017

UCLA Economic Departmental Teaching Assistantship 2013-2016

UCLA Department of Economics Excellence in Teaching, First Prize 2016

UCLA Teaching Assistant Award 2015

UCLA Economic Departmental Fellowship 2012

Services

Professional: ad hoc referee for *International Economic Review*, *American Journal of Political Science*, *Journal of Development Economics*, *Explorations in Economic History*, *Public Choice*, *Feminist Economics*, *China Quarterly*, *China Economic Review*, *China & World Economy*, *China Economic Frontier*; *Economic Systems*, *Journal of Chinese Economic and Business Studies*

School: Interviews for EMBA, MBA, EE programs; Thesis supervisions for MBA and DBA programs