

YUNAN JI
ASSISTANT PROFESSOR OF STRATEGY
MCDONOUGH SCHOOL OF BUSINESS
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CONTACT INFORMATION Rafik B. Hariri Building +1 (202) 687-3939
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EMPLOYMENT **Georgetown University McDonough School of Business**, Washington, DC
Assistant Professor 2022 - present

AFFILIATIONS **National Bureau of Economic Research**, Cambridge, MA
Faculty Research Fellow 2023 - present

Georgetown Center for Business and Public Policy, Washington, DC
Senior Policy Scholar 2022 - present

Institute for Fiscal Studies, London, UK
Research Associate 2021 - present

EDUCATION **Harvard University**, Cambridge, MA
Ph.D., Health Policy and Economics 2016 - 2022

Brown University, Providence, RI
B.A., Mathematics-Economics, *magna cum laude* and with Honors 2010 - 2014

WORKING PAPERS “Can Competitive Bidding Work in Health Care? Evidence from Medicare Durable Medical Equipment.” (latest version: Feb 2023). *Reject & Resubmit*, American Economic Review.
2022 American Society of Health Economists (ASHEcon) Student Paper Award
2023 European Association for Research in Industrial Economics (EARIE) Young Economist’s Essay Award
Media coverage: The Washington Post

“The Long-Run Impacts of Regulated Price Cuts: Evidence from Medicare.” (with Parker Rogers). NBER Working Paper 33083 (Oct 2024).
Media coverage: Marginal Revolution

PEER-REVIEWED PUBLICATIONS “Provision of Hospital Price Information After Increases in Financial Penalties for Failure to Comply With a US Federal Hospital Price Transparency Rule.” **JAMA Network Open** 6.6 (2023). (with Edward Kong)
Media coverage: Becker’s Hospital Review, Health Leaders Media, Politico

“Financial Incentives to Facilities and Clinicians Treating Patients With End-stage Kidney Disease and Use of Home Dialysis: A Randomized Clinical Trial.” **JAMA: Health Forum** 3.10 (2022). (with Liran Einav, Amy Finkelstein, and Neale Mahoney)

Media coverage: MedPage Today

“US Hospital Characteristics Associated With Price Transparency Regulation Compliance.” **JAMA: Health Forum** 3.6 (2022). (with Edward Kong)

Media coverage: Health Leaders Media

“Voluntary Regulation: Evidence from Medicare Payment Reform.” **Quarterly Journal of Economics** 137.1 (2022): 565-618. (with Liran Einav, Amy Finkelstein, and Neale Mahoney)

“Randomized trial shows healthcare payment reform has equal-sized spillover effects on patients not targeted by reform.” **Proceedings of the National Academy of Science of the United States of America** 117.32 (2020):18939-18947 (with Liran Einav, Amy Finkelstein, and Neale Mahoney)

Media coverage: The New York Times

“Health care spending, utilization, and quality 8 years into global payment.” **New England Journal of Medicine** 381.3 (2019): 252-263 (with Zirui Song, Dana Safran, and Michael Chernew)

Media coverage: Boston Globe, The Harvard Gazette, WBUR, Becker’s Hospital Review, Health Leaders Media, FierceHealthcare, Yahoo Finance

“Mandatory Medicare bundled payment program for lower extremity joint replacement and discharge to institutional postacute care: interim analysis of the first year of a 5-year randomized trial.” **JAMA** 320.9 (2018): 892-900. (with Amy Finkelstein, Neale Mahoney, and Jonathan Skinner)

Media coverage: Bloomberg, The New York Times, Orthopedics Today

“Punishment can support cooperation even when punishable.” **Economics Letters** 154 (2017): 84-87. (with Tingting Fu, Kenju Kamei, and Louis Putterman)

TEACHING

Georgetown University

Firm Analysis and Strategy (MBA, Full-time and Flex)

2023 -

Firm Analysis and Strategy (MBA, Flex Online)

2025 -

Harvard University

Math Camp for Incoming PhD Students

2019 - 2020

INVITED

* *indicates scheduled*

PRESENTATIONS

AY 2024-2025: Agency for Healthcare Research and Quality (AHRQ), Duke University, KRTK-KTI Institute of Economics, National University of Singapore*, Pepperdine University, Singapore Management University*, UCLA Anderson, University of Southern California,

University of Toulouse*

AY 2023-2024: Chicago BFI IO+ Conference, Chicago BFI Women in Empirical Micro Conference, EARIE Annual Conference, EEA-ESEM Annual Conference, George Mason University (Schar), Georgia Institute of Technology (HEPIC), KRTRK-KTI Institute of Economics, Peking University (NSD), NBER Summer Institute (EH, AG), Stanford University (Hoover), Tsinghua University (SEM)

AY 2022-2023: Congressional Budget Office, FTC Microeconomics Conference, Johns Hopkins Carey Business School Health Care Markets Conference, NBER Health Care, Peking University, University of Texas - Austin, University of Wisconsin - Madison

AY 2021-2022: Chicago BFI Health Economics Initiative Annual Conference, Georgetown McDonough, George Mason Schar, Institute for Fiscal Studies, Imperial College, Johns Hopkins Bloomberg, London School of Economics (STICERD), NBER Junior Job Market Series, University College London, University of Maryland, University of Pennsylvania (LDI), University of Virginia (Batten)

AY 2020-2021: Stanford (IO)

AY 2019-2020: AEA Annual Meeting, ASHEcon Annual Meeting, Boston University, Dartmouth University (TDI)

AY 2018-2019 and Before: Dartmouth University (TDI), MIT (PF)

CONFERENCE
DISCUSSIONS AY 2023-2024: Costa-Font and Vilaplana-Prieto (Gateway LTC Policy Conference), Gupta, Martinez and Navathe (ASHEcon)

AY 2022-2023: Serna (IIOC)

FELLOWSHIPS
AND AWARDS Campbell Visiting Fellow, the Hoover Institution at Stanford University 2024
European Association for Research in Industrial Economics (EARIE) Young Economist's Essay Award 2023
American Society of Health Economists Student Paper Award 2022
Harvard Graduate School of Arts and Sciences Graduate Fellowship 2016 - 2018
Omicron Delta Epsilon 2014
Samuel Lamport Prize for Outstanding Thesis in Economics 2014
Solsbery Fellowship 2014

RESEARCH
GRANTS Principal Investigator, National Institute on Aging grant #R03AG088983 "*The Impact of Hospice Care on the Wellbeing of Alzheimer's Disease Patients and their Family Members*", with Edward Kong. 2024-2026
Mercatus Center Grant, with Parker Rogers and Maggie Shi. 2022-2023

Georgetown Business of Health Initiative Grant, with Parker Rogers and Maggie Shi. 2022

Co-Investigator, J-PAL North America Grant, “*Treatment Choice and Outcomes for End Stage Renal Disease*”, with Liran Einav, Amy Finkelstein (PI), and Neale Mahoney. 2021 - 2022

Harvard LEAP Grant, with Edward Kong. 2021

Harvard Institute for Quantitative Social Science (IQSS) Research Grant 2020

Harvard Graduate Student Council Summer Research Grant 2020 - 2021

Co-Investigator, J-PAL North America Grant, “*The Impact of Medicare Bundled Payments: Evidence from a Nationwide Randomized Evaluation for Lower Extremity Joint Replacement*”, with Amy Finkelstein (PI), Neale Mahoney, and Jonathan Skinner. 2017 - 2019

PROFESSIONAL SERVICE Referee: *American Economic Review, American Economic Journal: Applied Economics, American Economic Journal: Economic Policy, American Journal of Health Economics, BMJ, Health Economics, Health Services Research, JAMA: Health Forum, Journal of Health Economics, Journal of Political Economy, Journal of Public Economics, New England Journal of Medicine, NEJM Catalyst, Pediatrics, RAND Journal of Economics, Review of Economics and Statistics, Review of Economic Studies, Quarterly Journal of Economics*

Reviewer: American Society of Health Economists Annual Conference, Association for Public Policy Analysis and Management Conference

Organizer: DC Health Economics Seminar, Georgetown MSB SEEPP Seminar

PHD ADVISING Third-Year Proposal Defense Committee, Yishu Chen (Georgetown Economics) 2024
 Third-Year Proposal Defense Committee, Yi Yao (Georgetown Economics) 2023

VISITING POSITIONS Central European University, Budapest, Hungary/Vienna, Austria
 Visiting Faculty August 2024

CLEARANCE Census Special Sworn Status