


Michele Fioretti

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Academic Appointment

Assistant Professor of Economics, Sciences Po, 2019 –

Education

Ph.D. and M.A. in Economics, University of Southern California, 2013 – 2019

Committee: Geert Ridder (Chair), Giorgio Coricelli, Hyungsik Roger Moon, Sha Yang

M.P.A. in European Political Economy, London School of Economics, 2009 – 2011

Laurea in Economia Aziendale e Management, Università Bocconi, 2006 – 2009

Publications

1. “Performance Pay in Insurance Markets: Evidence from Medicare” (with Hongming Wang), **The Review of Economics and Statistics**, forthcoming
- *Policy Research Award at INFER 2020*
2. “Caring or Pretending to Care? Social Impact, Firms' Objectives and Welfare,” **Journal of Political Economy** (2022), 130(11), 2771-3024
- *Best Paper Award at EEA-ESEM 2018*
3. “Dynamic Regret Avoidance” (with Giorgio Coricelli and Sasha Vostroknutov), **American Economic Journal: Microeconomics** (2022), 14(1), 70-93
4. “Suboptimal Dishonesty: Rationality in the Absence of Strategic Behavior in Honesty Experiments” (with Sean Marden), **The Journal of Neuroscience** (2015), 35(5):1817–1818

Working Papers

5. “Innovation Begets Innovation and Concentration: The Case of Upstream Oil & Gas in the North Sea” (with Alessandro Iaria, Aljoscha Janssen, Clément Mazet-Sonilhac, and Robert K. Perrons)
6. “Saving for a *Dry* Day: Coal, Dams and the Energy Transition” (with Jorge Tamayo)
7. “The Voice: The Shareholders' Motives Behind Corporate Donations” (with Victor Saint-Jean and Simon Smith)
8. “Two-Sided Market Power in Firm-to-Firm Trade” (with Vanessa Alviarez, Ken Kikkawa, and Monica Morlacco)

Visits

1. Singapore Management University, February – March 2023
2. Einaudi Institute for Economics and Finance, March – April 2022

Conferences and Seminars (* Presentation by co-author, ^d discussant)

- 2023 University of Manchester; Singapore Management University; Helsinki GSE; London School of Economics; Workshop Environmental Policy Evaluation (University of St. Gallen)
- 2022 EEA-ESEM 2022 (Bocconi); Princeton*; Paris Conference on Digital Economics^d (Télécom Paris); Harvard/MIT*; UC Irvine*; Queens*; UCSD*; SIOE*; Georgetown*; London School of Economics*; CREST*; Berkeley*; Penn State*; Queen Mary University; University of Bristol; Environment Week (LSE); CEPR 5th Joint Research Conference on Firm Financing, Organization and Dynamics (Sciences Po); CEPR Firms in a Period of Turmoil (Bank of Italy)

- 2021 ASSA 2021 Virtual Annual Meeting*; 2021 MaCCI (Mannheim); Webinar in Finance and Development; University of Hong Kong*; SAET (Seoul)*; 2021 Strategy and the Business Environment Conference; 2021 CEPR Public Economics Annual Symposium; 2021 Owners as Strategists Conference* (Bocconi and St. Gallen); 2021 North American Summer Meeting; NBER SI*; 2021 EARIE; 2021 Econometric Society Summer Meeting; Sciences Po; Singapore Management University
- 2020 CEPR/JIE School on Applied Industrial Organisation; Bar-Ilan University; Econometric Society World Congress (x2); INFER 2020; NYU Stern*; WIEN Trade Workshop*; Sciences Po
- 2019 Economics of Social Sector Organizations (LSE & CEPR); 2019 APIOC* (Hitotsubashi University); 8th International Conference on Social Responsibility, Ethics and Sustainable Business (University of Minho, Braga); European Association for Research in Industrial Economics Conference (Barcelona GSE); Barcelona Summer Forum (Barcelona GSE); International Industrial Organization Conference (Boston); Sciences Po (x2); Imperial College; Warwick University; Universidad Carlos III
- 2018 Caltech Applied Micro Seminar; International Industrial Organization Conference (Indianapolis); Cal State Long Beach Seminar; American Society of Health Economists* (Atlanta); European Economic Association-Econometric Society European Meeting (Cologne); California Econometrics Conference (UC Irvine); Economics Graduate Student Conference (Washington University in St. Louis); USC Econometrics Seminar; CESR Brown Bag Seminar (USC); USC Institute for New Economic Thinking Seminar; Econometric Society Winter Meeting (Naples); 8th EIEF-UNIBO-IGIER Bocconi Workshop on IO (Rome)
- 2017 Caltech Applied Micro Seminar; Empirics in Economics Conference (U. Chicago); North American Meeting of the Econometric Society (Washington University in St. Louis); Asian Meeting of the Econometric Society (Hong Kong); Maastricht Behavioral and Experimental Economics Symposium*; George Mason University*; ESA World Meeting* (San Diego); ESA European Meeting* (Vienna); Conference of the Western Economic Association* (San Diego); Alicante*
- 2016 California Econometrics Conference (Brigham Young U.); International Association for Applied Econometrics (Bicocca U., Milan); International Industrial Organization Conference (Drexel U.)
- 2015 Università degli Studi di Trento
- 2011 Global Social Venture Competition (London Business School)

Honors and Awards

1. CIVICA Grant – Bocconi-Sciences Po (€14,000)
2. Bourses Banque de France / BdF Flash Grants (€8,000)
3. McCourt Institute Grant “Governance Problems in Decentralized Networks: The Case of Shareholder Activism through Digital Media” (€102,000)
4. Bourses Banque de France / BdF Flash Grants (€9,000)
5. Policy Research Award, INFER 2020
6. Final Year Fellowship and Travel/Research Award, University of Southern California, 2018
7. Award for Best Applied Economics Paper by a Young Researcher, Econometric Society Summer European Meeting, Cologne 2018
8. Summer Research Grant Award, University of Southern California Graduate School, 2018
9. Best Third Year Paper Award, University of Southern California, 2016
10. International Association for Applied Econometrics 2016 Travel Grant, IAAE, 2016
11. Best Second Year Paper Award, University of Southern California, 2015
12. Institute for New Economic Thinking Graduate Fellowship, USC Dornsife INET, 2015
13. USC Dornsife College Graduate Merit Award, University of Southern California, 2013

14. Etwoo.it ranked top 12 at the EMEA stage of the Global Social Venture Competition, 2011
15. Exchange semester, Kenan-Flagler Business School at UNC Chapel Hill, Fall 2008
16. INPDAP scholarship, INPDAP, 2008

Teaching – Main Instructor (Sciences Po)

1. Applied Data Analysis for Public Policy Studies, M.P.A. (x3)
2. Managerial Economics, M.Sc. in International Management and Sustainability (x4)
3. Sustainable Businesses and Moral Markets, master – formation commune
4. Public Economics – Level 2, M.Sc. in Public Policy

Teaching – Teaching Assistant (University of Southern California)

5. Intermediate Microeconomics (undergraduate)
6. Principle of Microeconomics (undergraduate)

Dissertation Supervision

1. Ruiqi Lin (Sciences Po, M.Sc. Economics – Ph.D. in Marketing at Wharton)
2. Anna Nordin (Sciences Po, PSIA)
3. Xuan Zhu (Sciences Po, M.Sc. Economics – Ph.D. HKUST)
4. Yulin Hao (Sciences Po, M.Sc. Economics – Ph.D. in Marketing at Rochester)

Academic Services

1. Program committee member: SIOE 2022, AFSE 2023
2. Referee for: Economic Policy, Journal of Policy Analysis and Management, The Review of Economics and Statistics, The Review of Economic Studies

Pre-Ph.D. Employment

1. BNP Paribas Corporate and Investment Banking, Mergers and Acquisition, London, UK, 2011 – 2012
2. Etwoo, social impact start-up, Jesi, Italy, 2010 – 2011
3. Deloitte Government & Public Services, student consultant, London, UK, Fall 2010
4. Open Europe, summer intern, Brussels, Belgium, Summer 2010

Paris, February 2, 2023