John Van Reenen

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This version: 17th June 2023

Nationality: British Languages: English, French

Date of Birth: 26th December 1965

Personal: Married

My research can also be found on http://ideas.repec.org/e/pva45.html

Management work: WMS and MOPS

US Healthcare: http://www.healthcarepricingproject.org/

Awards and Prizes

2022 Awarded Honorary Foreign Membership of the American Economic Association

2021 WRDS Award for best paper in empirical finance

2019 NIHCM Foundation Award for research into healthcare

2017 HBR-McKinsey Prize for best management article

2016 OBE (Officer of the Order of the British Empire) awarded by the Queen for "For services to Economics and Public Policy Making"

2014 European Investment Bank Prize for Excellence in Economic and Social Research

2011 Arrow Prize (IHEA) for best paper in health economics

2009 <u>Yrjö Jahnsson Award</u>. This is prize to the best economist under the age of 45 "who has made a contribution that is significant to economics in Europe". The prize is the most prestigious award in European economics: it is the European equivalent to the US Bates Clark Medal.

Excellence in Refereeing Award, American Economic Review, 2010-2013

Thomson-Reuters World's most highly cited researchers in Economics and Business

On REPEC research impact, I am ranked as one of the top researchers in the world.

Current Positions

Ronald Coase School Professor, Department of Economics, London School of Economics

Director, POID, Programme on Innovation and Diffusion (since 2020), https://poid.lse.ac.uk/

Digital Fellow, MIT Initiative for the Digital Economy (2020-21)

Editorial Board Member, Microeconomic Insights (since 2018)

Associate Editor, American Economic Review, (since 2016)

Associate Editor, Quarterly Journal of Economics, (since 2019)

Associate Editor, Econometrica, (since 2021)

Fellow of the Econometric Society (since 2012) http://www.econometricsociety.org/

Fellow of the British Academy (since 2010) http://www.britac.ac.uk/ and member of the S2 Committee

Fellow of the Society for Labor Economists (since 2013) http://www.sole-jole.org/

Research Fellow (since 2010) Institute for the Study of Labour (IZA), http://www.iza.org/

Research Associate (since 2006) National Bureau of Economic Research, www.nber.org

Senior Research Associate Harvard Labor and Work-life Program (since 2006),

http://www.law.harvard.edu/programs/lwp/LWPstaff.html

Faculty Affiliate, MIT Blueprints Lab (from 2021) https://blueprintlabs.mit.edu/

Research Fellow, CES-IFO (since 2014)

Research Affiliate Study of Poverty and Inequality Center at Stanford University (since 2006)

Research Fellow (since 1994) Center for Economic Policy Research (www.cepr.org), IO and Labour

Executive Committee Member, European Association of Industrial Economics (since 2010)

Executive Committee Member, European Economic Association (Since 2011)

International Journal of Industrial Organization Scientific Advisory Board (since 2013)

Academic Associate, Charles River Associates (since 2000)

Governor, National Institute of Economic and Social Research (since 2014)

Previous Positions

- Gordon Y. Billard Professor of Management and Economics Joint appointment in MIT Department of Economics and Applied Economics Group, Sloan School of Management (2016-2020)
- (ii) BP Visiting Professor, London School of Economics (2019)
- (iii) Director of the Centre for Economic Performance (2003-16). http://cep.lse.ac.uk/
- (iv) Professor of Economics, London School of Economics (2003-16), http://www.lse.ac.uk/
- (v) President of the Economics Section of the British Science Association, 2014
- (vi) Visiting Professor, Economics Department, Harvard University (2013-14)
- (vii) Distinguished Visiting Professor, Princeton University (February, 2009)
- (viii) Denning Visiting Professor of Global Business and Economics (2008-09), Economics Group, Stanford Business School
- (ix) Professor, Department of Economics, University College London (1994-2003)
- (x) Visiting Professor, Department of Economics UC Berkeley (1998- 1999)
- (xi) Commissioner, City Growth Commission Inquiry (chaired by Jim O'Neill) 2014-15

http://www.citygrowthcommission.com/publication/final-report-unleashing-metro-growth/

- (xii) *Commissioner*, Inclusive Prosperity Commission (chaired by Ed Balls and Larry Summers) 2013-15 https://cdn.americanprogress.org/wp-content/uploads/2015/01/IPC-PDF-full.pdf
- (xiii) Executive Committee Member of the Fabian Society (2006-2008)
- (xiv) Senior Policy Analyst in the Strategy Unit at the Department of Health (2000-2001).
- (xv) Partner, Lexecon Ltd. (2001-2002). In 2005 Lexecon were taken over by CRAI.
- (xvi) Chief Technology Officer, Polygnostics (1999-2002), a software start-up I helped found
- (xvii) Policy advisor to No.10 Downing Street (1999-2000), education, enterprise and tax.
- (xviii) Research Fellow, Institute for Fiscal Studies (September 1992-February 1999).
- (xix) Strategy Board on Productivity (academic member) Office of National Statistics (2003-2009)
- (xx) Editorial Boards Co-Editor, Quantitative Economics (2013-16); Economic Policy (2000-2003), European Economic Review (1999-2003), The Review of Economic Studies (1997-2003), Journal of Industrial Economics (1996-2008), Journal of Economic Literature (2007-2011), Associate Editor of the Journal of the European Economic Association (2006-2011); Editorial Board, Economica (2015-16);
- (xxi) Council Member, Royal Economic Society (2013-19)
- (xxii) Academic Associate, HM Treasury (2003-2010)

Education

1990-93 University College London PhD in Economics

1988-89 London School of Economics **MSc** in Industrial Relations (with Distinction and prize)
1985-1988 Queens College, University of Cambridge **BA** Part I Economics, Part II Social and Political Sciences (First Class with Joshua King, College and Subject prizes for highest grade in 10 years)
1978-84 Kelsey Park Comprehensive School, 11 'O' levels, 4 'A' levels, 1 'S' level (Further Maths)

Books

The Economics and Politics of Creative Destruction (with Ufuk Akcigit) 2023, forthcoming, Cambridge: Harvard University Press

Investing for Prosperity: A Manifesto for Growth (with Tim Besley) 2013, http://www.lse.ac.uk/researchAndExpertise/units/growthCommission/documents/home.aspx

Journal Publications

2023

"The Impact of Regulation on Innovation" (with Philippe Aghion and Antonin Bergeaud) Vox video post CEP NBER IDE Cato Sloan Reason forthcoming, American Economic Review

"The Role of State Policy in Fostering Health Information Exchange in the United States" (with Ari Bronsoler, Joe Doyle and Cason Schmitt), *New England Journal of Medicine:* <u>Catalyst</u> 4(1) 1-16 (lead article)

"Do Fiscal Incentives increase innovation? An RD Design for R&D" (with Antoine Dechezlepretre, Elias Einio, Ralf Martin and Kieu-Trang Nguyen), CEP Discussion Paper 1413 Vox, http://cep.lse.ac.uk/pubs/download/dp1413.pdf forthcoming, *American Economic Journal: Policy*

"The Intellectual Spoils of War: Defense R&D, Productivity and Spillovers" (with Enrico Moretti and Claudia Steinwender) http://cep.lse.ac.uk/pubs/download/dp1662.pdf Vox forthcoming, *Review of Economics and Statistics*

"Come Together: Integration, Delegation and Management" (with Laura Alfaro, Nick Bloom, Paolo Conconi, Harald Fadinger, Patrick Legros, Andy Newman, Raffaella Sadun), forthcoming <u>Journal of the European Economic Association</u> <u>Discussion Paper</u>

2022

"The impact of Healthcare IT on clinical quality, productivity and workers" (with Ari Bronsoler and Joe Doyle) <u>ungated nber Annual Review of Economics</u> 14:23-46

"A Policy Toolkit to Increase Research and Innovation in the European Union" (with Andreas Teichgräber), *Science, Research and Innovation Performance* 537-606 ungated

2021

"Turbulence, Firm Decentralization and Growth in Bad Times" (with Philippe Aghion, Nick Bloom, Brian Lucking and Raffaella Sadun), <u>American Economic Journal: Applied</u> 13(1) 133-169 http://cep.lse.ac.uk/pubs/download/dp1479.pdf HBR

"CEO Pay and the Rise of Relative Performance Contracts: A question of governance?" (with Brian Bell and Simone Pedemonte), <u>Guardian</u>, <u>Journal of the European Economic Association</u> 19(5), 2513–2542 <u>ungated</u>

"Trade and Management" (with Nick Bloom, Kalina Manova and Zhihong Yu) http://cep.lse.ac.uk/pubs/download/dp1553.pdf Review of Economics and Statistics 103 (3): 443–460.

"A Reply to Campbell and Mau" (with Nick Bloom and Mirko Draca), <u>Review of Economic Studies</u> 88(5) 2560–2563 <u>Data Longer Reply</u>

"Trapped Factors and China's Impact on Global Growth" (with Nick Bloom, Paul Romer and Stephen Terry) http://people.bu.edu/stephent/files/TF_MAIN_DOC.pdf Appendix, Economic Journal 131(633) 156–191

"The World Management Survey at 18" (with Daniela Scur, Raffaella Sadun, Renata Lemos and Nick Bloom), Oxford Review of Economic Policy 37(2) 231–258 ungated Economist

"Have Productivity and Pay Decoupled in the UK?" (with Andreas Teichgräber), <u>International Productivity</u> <u>Monitor</u> 41, 31-60 <u>ungated video blog</u>

2020

"The Fall of the Labor Share and the Rise of Superstar Firms" (with David Autor, David Dorn, Larry Katz and Christina Patterson), <u>Quarterly Journal of Economics</u> 135(2) 645-709 <u>HBR Blog Video New York Times VoxTalks Economist Wall Street Journal VoxEU(video) FreeExchange NPR</u>

"Are ideas becoming harder to find?" (with Nick Bloom, Chad Jones and Michael Webb), <u>American Economic Review Data</u> 110(4): 1104–1144, <u>Discussion Paper Vox The Economist Freakonomics</u> Fortune Sloan Free Exchange Daily Telegraph

"Have R&D spillovers declined in the 21st century?" (with Brian Lucking and Nick Bloom), <u>Fiscal Studies</u>, 40 (4) 561-590. http://cep.lse.ac.uk/pubs/download/dp1548.pdf

"Healthy Business? Managerial Education and Management in Healthcare" (with Nick Bloom, Renata Lemos and Raffaella Sadun) *Review of Economics and Statistics* 2(3) 506-517 ungated

2019

"Who Becomes an Inventor in America? The Importance of Exposure to Innovation" (with Alex Bell, Raj Chetty, Xavier Jaravel and Neviana Petkova), <u>Quarterly Journal of Economics</u> (2019)134(2) 647–713, <u>Data http://cep.lse.ac.uk/pubs/download/dp1519.pdf</u> New York Times <u>Vox Atlantic Fortune Conversation</u> VoxUS Economist VC Centrepiece INET

"The Price Ain't Right? Hospital prices and health spending on the privately insured" (with Zack Cooper, Stuart Craig and Marty Gaynor), <u>Quarterly Journal of Economics</u> (2019) 134 (1), 51–107, <u>Ungated Merger Data New York Times New Yorker MarketPlace NIHCM</u> Award winner

"What drives differences in management?" (with Nick Bloom, Erik Brynjolfsson, Lucia Foster, Ron Jarmin, Megha Patnaik and Itay Saporta-Eksten), <u>American Economic Review</u> (2019) 109(5) 1648–1683 http://cep.lse.ac.uk/pubs/download/dp1470.pdf Vox

"Some causal effects of an industrial policy" (with Chiara Criscuolo, Ralf Martin and Henry Overman), http://cep.lse.ac.uk/pubs/download/dp1113.pdf, American Economic Review (2019) 109(1) 48-85 Vox

"A Toolkit of Policies to promote Innovation" (with Nick Bloom and Heidi Williams), <u>Journal of Economic</u> Perspectives 33(3) 163–184 http://cep.lse.ac.uk/pubs/download/dp1634.pdf

"Do Tax Cuts Produce More Einsteins? The Impacts of Financial Incentives vs. Exposure to Innovation on the Supply of Inventors" (with Alex Bell, Raj Chetty, Xavier Jaravel and Neviana Petkova), <u>Journal of the European Economic Association</u> 17(3) 651–677, Lead article http://cep.lse.ac.uk/pubs/download/dp1597.pdf

"Can helping the sick hurt the able?" (with Felix Koenig, Barbara Petrongolo and Nitika Bagaria), CEP Discussion Paper 1347 http://cep.lse.ac.uk/pubs/download/dp1347.pdf, Economic Journal 129 (624), 3189–3218, OUP

"Hospital Prices Grew Substantially Faster than physician prices from 2007 to 2014" (with Zack Cooper, Stuart Craig, Marty Gaynor, Nir Harish and Harlan Krumholz), *Health Affairs* (2019) 38(2) 184-189

"Variation in Health Spending Growth for the Privately Insured from 2007 to 2014" (with Zack Cooper, Stuart Craig and Marty Gaynor) <u>Health Affairs</u>, (2019) 38(2) 230-236

"The Economic Impact of Universities: Evidence from Across the Globe" (with Anna Valero) http://www.nber.org/papers/w22501 Vox Economics of Education Review (2019), 68 53-67

2018

"The Incentives of a monopolist to degrade interoperability" (with Christos Genakos and Kai Uwe Kuhn) http://cep.lse.ac.uk/pubs/download/dp1060.pdf, *Economica* 85, 873–902 Centrepiece

"Management Practices, Workforce Selection and Productivity" (with Stefan Bender, Nick Bloom, David Card and Stefanie Wolter) <u>Journal of Labor Economics</u>, 36(S1) 371–409 http://cep.lse.ac.uk/pubs/download/dp1416.pdf

2017

"The Costs and Benefits of Brexit" (with Swati Dhingra, Hanwei Huang, Gianmarco Ottaviani, Joao Pessoa, and Tom Sampson) http://cep.lse.ac.uk/pubs/download/brexit02 technical paper.pdf

Economic Policy, 32(92) 651–705 Vox

"Brexit's long-run effects on the UK economy" *Brooking Papers on Economic Activity*, Fall, 367-383 https://www.brookings.edu/wp-content/uploads/2017/02/brexits-long-run-effects-john-van-reenen.pdf

"The impact of the diffusion of a financial innovation on company performance: an analysis of SWIFT" (with Susan Scott and Markos Zachariadis), http://cep.lse.ac.uk/pubs/download/dp0992.pdf, Research Policy, 46, 984-1004

"Concentrating on the decline in Labor's Share" (with David Autor, David Dorn, Larry Katz and Christina Patterson, *American Economic Review Papers and Proceedings* 107(5): 180–185 http://www.nber.org/papers/w23108 WSJ

"Why Do We Undervalue Competent Management" (with Raffaella Sadun and Nick Bloom) *Harvard Business Review*, September-October, https://hbr.org/2017/09/why-do-we-undervalue-competent-management?utm campaign=hbr&utm source=twitter&utm medium=social winner of HBR-McKinsey Prize for best article of the year interview reprinted in *HBR's 10 Must Reads 2019*

2016

"Firm Size Distortions and the Productivity Distribution: Evidence from France" (with Luis Garicano and Claire Lelarge), <u>American Economic Review</u> 106(11) 3439-79 New York Times Economist Micro-Insights http://cep.lse.ac.uk/pubs/download/dp1128.pdf

"Carbon Taxes, Path Dependency and Directed Technical Change: Evidence from the Auto Industry" (with Philippe Aghion, Antoine Dechezlepetre, David Hemous and Ralf Martin), lead article http://cep.lse.ac.uk/pubs/download/dp1178.pdf, Journal of Political Economy, 124(1) 1-51

"Trade induced technical change? The impact of Chinese imports on Innovation, IT and Productivity" (with Nick Bloom and Mirko Draca), *Review of Economic Studies* (2016) 83(1): 87-117 http://mitsloan.mit.edu/shared/ods/documents/?DocumentID=2731 Vox Update

"Spillovers in Space: Does Geography Matter?" with Sergey Lychagin, Joris Pinkse and Margaret Slade, Journal of Industrial Economics 64(2) 295-335 http://cep.lse.ac.uk/pubs/download/dp0991.pdf http://onlinelibrary.wiley.com/doi/10.1111/joie.12103/pdf

Bloom, Nicholas, Renata Lemos, Raffaella Sadun, Daniela Scur and John Van Reenen "International Data on Measuring Management Practices" *American Economic Review Papers ad Proceedings*, forthcoming http://cep.lse.ac.uk/pubs/download/occasional/op046.pdf

2015

"The Impact of Competition on Management Quality: Evidence from Public hospitals" (with Nick Bloom, Carol Propper and Stephan Seiler), *Review of Economic Studies* (2015) 82: 457-489 https://cep.lse.ac.uk/pubs/download/dp0983.pdf https://academic.oup.com/restud/article/82/2/457/1585860

"Does Management Matter in Schools?" (with Nick Bloom, Renata Lemos and Raffaella Sadun), *Economic Journal* (2015) 125 (584) 647 - 674 http://cep.lse.ac.uk/pubs/download/dp1312.pdf http://onlinelibrary.wiley.com/doi/10.1111/ecoj.12267/suppinfo <a href="http://onlinelibrary.wiley.com/doi/10.1111/ecoj.12267/suppinfo <a href="http://onlinelibrary.wiley.com/doi/10.1

"Do Private Equity Owned Firms have better management practices?" (with Nick Bloom and Raffaella Sadun), *American Economic Review Papers and Proceedings* (2015) 105(5): 442–446 http://cep.lse.ac.uk/textonly/ new/research/productivity/Management/PDF/PrivateEquity 2009.pdf http://pubs.aeaweb.org/doi/pdfplus/10.1257/aer.p20151000

2014

"The new empirical economics of management" with (Nick Bloom, Renata Lemos, Raffaella Sadun and Daniella Scur), *Journal of the European Economic Association* (2014) 12: 835–76, http://cep.lse.ac.uk/pubs/download/occasional/op041.pdf

"The distinct effects of Information Technology and Communication Technology on firm organization" (with Nick Bloom, Luis Garicano and Raffaella Sadun), Lead article, *Management Science* (2014) 60(12) 2259-2885 http://cep.lse.ac.uk/pubs/download/dp0927.pdf Vox

"Has ICT Polarized Skill Demand? Evidence from Eleven Countries over 25 Years" (with Guy Michaels and Ashwini Natraj), *Review of Economics and Statistics* (2014) 96(1) 60–77 http://cep.lse.ac.uk/pubs/download/dp0987.pdf

"Incomplete contracts and the internal organization of firms" (with Philippe Aghion and Nick Bloom), Journal of Law, Economics and Organization (2014) 30(1), 37-64 http://cep.lse.ac.uk/pubs/download/occasional/op036.pdf

"The UK Productivity and Jobs Puzzle: Does the Answer Lie in Wage Flexibility?" (with Joao Pessoa), *Economic Journal* (2014), 124, 433-452 http://cep.lse.ac.uk/pubs/download/special/cepsp31.pdf https://cep.lse.ac.uk/pubs/download/special/cepsp31.pdf <a href="https://c

"Bankers' pay and extreme wage inequality in the UK" (with Brian Bell) Lead article, *Economic Journal* (2014) 124 (574) F1–F387 http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/2014 02 25 EJ Bbonus.pdf

"What are the Channels for Technology Sourcing? Panel Data Evidence from German Companies" (with Dietmar Harhoff and Elisabeth Mueller), *Journal of Economics, Management and Strategy* (2014) 23(1), 204-224 http://onlinelibrary.wiley.com/doi/10.1111/jems.12043/pdf

"Why management matters for productivity" (with John Dowdy) *McKinsey Quarterly* (2014) 3: 147-150 http://cep.lse.ac.uk/textonly/_new/staff/vanreenen/pdf/2014_MckinseyQ.pdf

2013

"Identifying Technology Spillovers and Product Market rivalry" (with Nick Bloom and Mark Schankerman), <u>Econometrica</u> (2013) 81 (4) 1347–1393 http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/ecta9466.pdf

"Innovation and Institutional Ownership" (with Philippe Aghion and Luigi Zingales) http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/aer%20103_1_277.pdf, American Economic Review (2013) 103(1): 277–304 Economist

"UK Productivity under Labour" Oxford Review of Economic Policy (2013) 29 (1): 113-141 http://cep.lse.ac.uk/conference_papers/15b_11_2011/CEP_Report_UK_Business_15112011.pdf

"Investing for Prosperity: Skills, infrastructure and innovation" (with Tim Besley and Miguel Coelho)

<u>National Institute Economic Review</u> (2013) May R1-R13 <u>Vox</u>

http://www2.lse.ac.uk/researchAndExpertise/units/growthCommission/documents/pdf/GCReportSummary.pdf

"Extreme wage inequality: Pay at the very top" (with Brian Bell) *American Economic Review Papers and Proceedings* (2013) 103(3): 153–157 http://cep.lse.ac.uk/pubs/download/occasional/op034.pdf

"A Trapped Factors Model of Innovation: short version" (with Nick Bloom, Paul Romer and Stephen Terry) http://cep.lse.ac.uk/pubs/download/dp1189.pdf American Economic Review Papers and Proceedings (2013) 103(3): 208-13

2012

"The organization of firms across countries" (with Nick Bloom and Raffaella Sadun). <u>Quarterly Journal of Economics</u> (2012) 127(4): 1663-1705 http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/QJE-2012-Bloom-1663-705.pdf

"Americans Do I.T Better: US multinationals and the productivity miracle" (with Nick Bloom and Raffaella Sadun), *American Economic Review* (2012) 102 (1), 167-201 http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/aer102(1).pdf Vox

"How three essential practices can address even the most complex global problems" (with Nick Bloom and Raffaella Sadun) *Harvard Business Review* (2012), November, 77-82, http://hbr.org/2012/11/does-management-really-work/ar/1 "Winning Ideas" Prize for CMI Management Articles of the Year (2015)

"The land that Lean manufacturing forgot? Management practices in transition countries" (with Nicholas Bloom and Helena Schweiger), *Economics of Transition* (2012), 20(4), 569-785 http://cep.lse.ac.uk/pubs/download/dp1065.pdf

"Fiscal Consolidation During a Depression" (with Nitika Bagaria and Dawn Holland) *National Institute Economic Review* (2012) 221 (July) 38-50 http://cep.lse.ac.uk/pubs/download/special/cepsp27.pdf

"Privatization, Entry Regulation and the decline of labour's share of GDP: A cross country analysis of the network industries" (with Ghazala Azmat and Alan Manning). *Economica* (2012), 79(315) 470-492 http://cep.lse.ac.uk/pubs/download/dp0806.pdf

"UK Economic Performance under Labour" (with Dan Corry and Anna Valero) *Renewal* (2012), 20(1) 56-69, http://cep.lse.ac.uk/conference papers/15b 11 2011/CEP Report UK Business 15112011.pdf

"Management Practices across firms and countries" (with Nick Bloom, Christos Genakos and Raffaella Sadun) *Academy of Management Perspectives* (2012) 26 (1) 12-33, lead article http://cep.lse.ac.uk/ new/publications/abstract.asp?index=3962

2011

"The Impact of the National Minimum Wage on firm profitability" (with Mirko Draca and Steve Machin). American Economic Journal: Applied Economics (2011) 3(1) 129-51 http://cep.lse.ac.uk/pubs/download/dp0715.pdf

"Wage Inequality, Technology and Trade: 21st Century evidence", *Labour Economics* (2011) 18(6) 730-741 http://cep.lse.ac.uk/pubs/download/occasional/op028.pdf

"Is distance dying at last? Falling Home bias in fixed effects models of patent citations" (with Simon Lee and Rachel Griffith), *Quantitative Economics*, (2011) 2, 211-249 http://cep.lse.ac.uk/pubs/download/dp0818.pdf

"Does competition raise productivity through improving management practices?" *International Journal of Industrial Organization*, (2011) 9(3), 306-317, lead article http://cep.lse.ac.uk/pubs/download/dp1036.pdf

"Are Family Friendly Workplace Practices a valuable firm resource?" (with Nick Bloom and Toby Kretschmer). Strategic Management Journal (2011) 32(4) 343-367, lead article http://onlinelibrary.wiley.com/doi/10.1002/smj.879/pdf

"In Defense of Our Research on Competition in England's National Health Service" (with Nicholas Bloom, Martin Gaynor, Stephen Gibbons, Simon Jones, Alistair McGuire, Rodrigo Moreno-Serra, Carol Propper, John Van Reenen and Stephan Seiler). *Lancet* (2011), 278(9808): 2064-2065 https://www.thelancet.com/journals/lancet/article/PIIS0140-6736(11)61708-X/fulltext

2010

"Can Pay Regulation kill? The impact of labor markets on hospital productivity" (with Carol Propper), Journal of Political Economy (2010), 118(2), 222-273, http://cep.lse.ac.uk/textonly/ new/research/productivity/jpe final payRegKill.pdf IHEA Arrow Prize (awarded 2011) for best paper of the year

"The evolution of inequality in Productivity and Wages: Panel Data Evidence" (with Giulia Faggio and Kjell Salvanes). *Industrial and Corporate Change* (2010) 19(6), 1919-1951 http://cep.lse.ac.uk/pubs/download/dp0821.pdf.

"Recent Advances in the empirics of organizational economics" (with Nick Bloom and Raffaella Sadun). Annual Review of Economics (2010) 2:105-37 http://cep.lse.ac.uk/pubs/download/dp0970.pdf

"Why do Management Practices Differ across Firms and Countries? (with Nick Bloom) *Journal of Economic Perspectives* (2010) 24(1) 203-224 http://pubs.aeaweb.org/doi/pdfplus/10.1257/jep.24.1.203%20

"New approaches to measuring management and firm organization" (with Nick Bloom), *American Economic Review Papers and Proceedings* (2010), 100, 105–109 http://cep.lse.ac.uk/pubs/download/dp0969.pdf

"Does Product Market Competition Lead firms to decentralize?" (with Nick Bloom and Raffaella Sadun), American Economic Review Papers and Proceedings (2010) 100, 434-438 http://cep.lse.ac.uk/pubs/download/dp0966.pdf

2009

"What if Congress Doubled R&D spending on the physical sciences?" (with Richard Freeman) *Innovation Policy and the Economy* (2009) Volume 9, 1-38. Lead article. http://cep.lse.ac.uk/pubs/download/dp0931.pdf

2008

"Measuring and Explaining Management Practices in Italy" (with Nick Bloom and Raffaella Sadun) *Rivista di Politica Economica*, (2008) 98(2), 15-56.

2007

"Technology, Information and the Decentralization of the Firm" (with Daron Acemoglu, Philippe Aghion, Claire Lelarge and Fabrizzio Zilibotti), *Quarterly Journal of Economics*, (2007), 122 (4), 1759–1799. http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/qje acemoglu.pdf

"Measuring and Explaining Management practices across firms and nations" (with Nick Bloom) *Quarterly Journal of Economics* (2007) 122(4), 1351–1408. Lead article. http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/management_gie.pdf

"Uncertainty and Company Investment Dynamics: Empirical Evidence for UK firms" (with Nick Bloom and Steve Bond) *Review of Economic Studies* (2007) 74, 391-415 http://cep.lse.ac.uk/pubs/download/dp0739.pdf Economist

2006

"How special is the special relationship: Using the impact of US R&D spillovers on British firms as a test of technology sourcing" (with Rupert Harrison and Rachel Griffith) *American Economic Review* (2006) 96(5) 1859-1875 http://cep.lse.ac.uk/textonly/people/vanreenen/papers/aer 96 5.pdf

"The growth of network computing: Quality adjusted prices for network servers" (2006) *Economic Journal*, 116, 29-44 http://cep.lse.ac.uk/textonly/people/vanreenen/papers/ecoj 1063.pdf

"Management Practices, work-life balance and productivity: A Review of recent evidence" (with Nick Bloom) Oxford Review of Economic Policy (2006) 22(4) 457-481 http://cep.lse.ac.uk/textonly/people/vanreenen/papers/oxrep.pdf

"Training and Corporate Productivity: Evidence from a panel of UK industries" (with Howard Reed and Lorraine Dearden) Oxford Bulletin of Economic and Social Research (2006), 68, 4, 397-421 http://cep.lse.ac.uk/textonly/people/vanreenen/papers/OBESArticle.pdf

"Union Recognition and Productivity" (with Jo Blanden and Steve Machin) *British Journal of Industrial Relations* (2006), 44(2) 169-190 http://cep.lse.ac.uk/pubs/download/dp0685.pdf,

2005

"The internationalisation of public welfare policy" (with James Banks, Richard Disney and Alan Duncan) <u>Economic Journal</u> (2005), 115(502) 62-81. http://cep.lse.ac.uk/pubs/download/dp0656.pdf

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"OPENing up Military Innovation: An Evaluation of Reforms to the U.S. Air Force SBIR Program" (with Sabrina T. Howell, Jason Rathje and Jun Wong), POID Vox WRDS Award for best paper in empirical finance in 2021, Revise and Resubmit *Journal of Political Economy*

"Superstar Spillovers: Evidence from firm-to-firm transactions" (with Mary Amiti, Cedric Duprez and Joep Konings) NBER slides ungated

"Local and National Concentration Trends in Jobs and Sales: The Role of Structural Transformation" (with David Autor and Christina Patterson) NBER Vox ungated Centrepiece LSE Submitted to AEA: Insights

"Management as a Technology" (with Nick Bloom, Raffaella Sadun and Rachel Schuh), CEP Discussion Paper 1433 http://cep.lse.ac.uk/pubs/download/dp1433.pdf, VoxDev FT

"The Aggregate Effects of Credit Market Frictions: Evidence from Firm-level Default Assessments" (with Tim Besley, Peter Lambert and Isabelle Roland), CEP Discussion Paper 1672 http://cep.lse.ac.uk/pubs/download/dp1672.pdf VoxEU

"Managing Expectations: How better managed firms make better macro and micro forecasts" (with Nick Bloom, Taka Kawakubo, Charlotte Meng, Paul Mizen, Rebecca Riley and Tatsura Senga) POID Discussion Paper 23 MIT Ideas

"America's Missing Entrepreneurs" (with Raj Chetty, Gaia Dossi, Owen Zidar and Eric Zwick)

"The Natural Laws of Management" (with Scott Ohlmacher, Daniela Scur, Lucia Foster et al) slides

"Who's got the Power? Decentralization from headquarters to plant managers" (with Nick Bloom, Scott Ohlmacher, Sean Wang and Michael Wong)

"Firm Decentralization and Long-run growth" (with Daron Acemoglu, Scott Ohlmacher and Sean Wang)

"Ray of Hope? Solar power in China" (With Robin Burgess)

"Management in Pakistan: First evidence from the Punjab" (with Renata Lemos, Ali Choudhary and Nick Bloom) http://www.theigc.org/project/management-in-pakistan/ IGC Working Paper Website: http://dsqx.sbp.org.pk/mgmtinpak/index.html

Policy-oriented and Older Pieces

"Discussion of *Productivity and business dynamics through the lens of COVID-19*" ECB Forum on Central Banking (2022)

https://www.ecb.europa.eu/pub/pdf/sintra/ecb.forum central banking.202112~3d9f018812.en.pdf

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Invited Keynote Speeches

IMT School Workshop on Technology and Labour, December 18th 2020

Productivity Workshop, Santiago, Management and the Wealth of Nations, October 21st 2019 CEPR Organizational and Entrepreneurship Economics, "Management and the Wealth of Nations" LSE, "Industrial Policy", May 24th 2019

Zurich, January 30th 2019, "Future of Work"

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Bank of Italy November 16th 2018 "Future of Work"

OECD/BEIS, November 8th 2018 "Future of Work"

"Increasing Differences Between Firms: Market Power and the Macro-Economy" Jackson Hole August 2018 http://cep.lse.ac.uk/pubs/download/dp1576.pdf

Banque de France/College de France Conference on Productivity, June 18th https://www.banque-

france.fr/sites/default/files/superstarfirmsandthedclineoflaborsshare.pdf

Lost Einsteins, IGL Annual Conference, Cambridge MA, June 13th

https://www.innovationgrowthlab.org/igl2018-global-conference/igl2018-programme

Management, Technology and the Wealth of Nations, Lipsey Lectures, University of Essex May 22-23rd 2018 https://www.essex.ac.uk/events/2018/05/22/lipsey-lecture-2018

Management and the Wealth of Nations, Empirical Management Conference, World Bank, December 8th 2017

Globalization and the Economic Impact of Brexit, Jackson Hole August 25th 2017

https://www.kansascityfed.org/~/media/files/publicat/sympos/2017/vanreenen-paper.pdf?la=en

Schumpeter Lecture, European Economic Association, Lisbon August 21st 2017

https://editorialexpress.com/cgi-bin/conference/download.cgi?db_name=EEAESEM2017&paper_id=3201

ADIA Global Investors Annual Conference Keynote, Abu Dubai, November 18th 2016

Plenary Panel on Brexit, Royal Economic Society Annual Conference, March 2016

CE2/Polish Economic Association Annual Conference, July 1st 2015

CES-Ifo Economics of Education Keynote address, Munich September 13th 2014

http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/MunichIFO3.pdf

Richard Stone Lecture, Cambridge University, February 28th 2014

Spanish Economic Association, Santander, keynote address, December 13th 2013

Marcus Wallenberg Foundation Conference, Stockholm, September 9th 2013

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Australasian Econometric Society Annual Meetings, Sydney. 10th July 1013

Organizational Economics Workshop, 9th July 1013

FBBVA Annual Lecture, Madrid, 30th May 2013

"UK Productivity Puzzles" Bank of England Chief Economist's Workshop 23rd May 2013

http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/2013 05 23 boe.pdf

Royal Economic Society Conference Plenary on Growth Commission, April 5th 2013

http://www.fsmevents.com/res/2013/session5/onDemand.html

EEA/FBBVA Annual Lecture at American Economic Association, San Diego, January 4th 2013

Family Business Network Annual Global conference, 5th October 2012

European Society for Population Economics Keynote, Berne, Switzerland, 21st June 2012 Wage

Inequality, Skill Demand and Skill Supply: Recent evidence

Irish Economic Association, Dublin, April 26th 2012,

http://cep.lse.ac.uk/textonly/ new/staff/vanreenen/pdf/Irish EconAssoc.pdf

Esmee Fairburn Lecture, Lancaster, 22nd November 2011,

http://www.lums.lancs.ac.uk/departments/economics/

Fondazione Rodolfo Debenedetti Lecture, Milan, October 10th 2011,

http://www.youtube.com/watch?v=LQeH1FNP-Dc

Blogs

You can follow my blog posts (with examples) on

Growth Policy: Green Industrial Policy Sunak Truss Biden Growth Lecture blog

COVID-19: Economics Observatory Climate Change IGA Radio Carona MIT Technology Review

Wheeler IFOW

Brexit: https://blogs.lse.ac.uk/brexit/2020/10/22/the-cost-of-brexit-is-likely-to-be-more-than-double-that-of-covid-it-must-be-delayed/

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https://blogs.lse.ac.uk/businessreview/2019/09/12/the-row-over-the-irish-backstop-reveals-a-lot-about-the-contradictions-of-brexit/

https://blogs.lse.ac.uk/brexit/2019/08/27/why-no-deal-brexit-is-a-battle-for-the-soul-of-our-nation/

NoDeal http://blogs.lse.ac.uk/brexit/2018/12/07/resist-rebel-and-remain-the-nation-deserves-and-

demands-a-second-chance/

http://blogs.lse.ac.uk/politicsandpolicy/the-aftermath-of-the-brexit-vote-a-verdict-from-those-of-those-

experts-were-not-supposed-to-listen-to/

http://blogs.lse.ac.uk/politicsandpolicy/brexit-or-fixit-the-economic-consequences-of-leaving-the-european-union/

Vox EU: http://voxdev.org/topic/firms-trade/management-and-wealth-nations

http://voxdev.org/topic/firms-trade/backlash-against-globalisation

British Politics and Policy at LSE:

http://blogs.lse.ac.uk/politicsandpolicy/archives/33382?utm_content=buffer13a46&utm_source=buffer&utm_medium=twitter&utm_campaign=Buffer

http://blogs.lse.ac.uk/politicsandpolicy/archives/32568

http://blogs.lse.ac.uk/politicsandpolicy/archives/31967

http://blogs.lse.ac.uk/politicsandpolicy/archives/31735 Post US Elections Analysis: "Put Your faith in the

numbers"; Fiscal Consolidation during a Depression...

http://blogs.lse.ac.uk/lsereviewofbooks/2012/11/04/the-books-that-inspired-john-van-reenen/

The Harvard Business Review: Does Management Really Work?

http://blogs.hbr.org/cs/2011/06/why american management rules.html

http://blogs.hbr.org/cs/2011/03/family firms need professional.html

Selected Media and press

Much of the reports in the media on my work and interviews can be found on http://cep.lse.ac.uk/ new/news/year.asp?yyyy=2013

COVID https://www.technologyreview.com/2020/06/17/1003312/why-tech-didnt-save-us-from-covid-19/

Profile of me in MIT News: http://news.mit.edu/2018/faculty-profile-john-van-reenen-0108

https://www.bloomberg.com/news/videos/2017-02-08/mit-s-van-reenen-warns-of-brexit-s-big-costs-for-u-k Bloomberg TV interview on Brexit

http://www.cnbc.com/2017/02/08/brexit-will-leave-britons-more-than-4000-poorer-says-mit-

professor.html?utm_content=buffera28e6&utm_medium=social&utm_source=twitter.com&utm_campaign =buffer CNBC

https://www.bloomberg.com/news/articles/2017-02-03/-superstar-companies-are-eating-into-workers-wealth-study-

 $\underline{\text{finds?utm_content=buffere91a7\&utm_medium=social\&utm_source=twitter.com\&utm_campaign=buffer}$

Bloomberg - Superstar Firms

The Economist

My Jackson Hole 2018 presentation on concentration

My interview on free trade 3.5.18

China and Trade 3.5.18

Schumpeter: Measuring Management, 17.1.14

http://www.economist.com/news/business/21594223-it-no-longer-just-plausible-theory-good-

management-boosts-productivity-measuring

"Holding on for tomorrow" (Investment and uncertainty) 16.11.13

http://www.economist.com/news/finance-and-economics/21589859-how-economic-uncertainty-dulls-investment-holding-tomorrow

"Arrested Development" 25.7.12

http://www.economist.com/node/21560863

"Silicon Sally" 2.6.12

https://www.ft.com/content/6b5c046c-0fc0-11e7-a88c-50ba212dce4d

http://www.economist.com/node/21548923

Industrial Policy Video in FT

http://video.ft.com/v/2307538725001/No-industrial-policy-we-re-British

Mrs. Thatcher's Legacy

http://www.reuters.com/article/2013/04/16/us-britain-thatcher-wharf-idUSBRE93F0RA20130416

http://www.ft.com/cms/s/0/00fa02fa-a1d2-11e2-ad0c-00144feabdc0.html#axzz2QAuSLIS6

http://www.bbc.co.uk/news/business-21757595 http://www.bbc.co.uk/news/business-21787613

"Moody's downgrades UK debt" BBC Newshour http://www.bbc.co.uk/podcasts/series/newshour, 23.2.13

"Do Bankers deserve their bonuses?" CNBC Interview, 22.2.13 http://t.co/J0keqeWYis

http://www.mirror.co.uk/news/uk-news/bankers-pay-up-14-workers-1725899 (Daily Mirror)

LSE Growth Commission (I co-chaired with Tim Besley) launched 31.1.13

"Britain needs a long-term prosperity plan" my Op-Ed in Financial Times, 31.1.13

http://www.ft.com/cms/s/0/386b29a6-6ae3-11e2-9670-00144feab49a.html#axzz2MwSVEB8I (Financial Times),

http://www.ft.com/cms/s/0/93b718da-7117-11e2-9b5c-00144feab49a.html#axzz2KCXoXhph (Financial

Times), http://www.bloomberg.com/news/2013-02-05/why-democracies-aren-t-good-at-bridge-

building.html (Bloomberg), http://www.thetimes.co.uk/tto/business/economics/article3676984.ece (Times),

http://www.thesundaytimes.co.uk/sto/business/Economy/article1206399.ece (Sunday Times),

http://www.mailonsunday.co.uk/money/news/article-2272063/RUTH-SUNDERLAND-Investment-failure-

blighting-Britain.html (Daily Mail), http://www.newstatesman.com/economics/2013/02/planning-long-term-growth-tells-us-what-we-should-do-short-term (New Statesman),

http://www.economist.com/news/britain/21571210-new-research-challenges-britain-embrace-technocrats-

growth-manifesto (The Economist), http://www.bbc.co.uk/news/business-21279105 (BBC News),

http://www.guardian.co.uk/business/2013/jan/31/household-income-gdp-growth-lse (Guardian)

http://www.thetimes.co.uk/tto/business/columnists/article3673517.ece (Times),

http://www.thetimes.co.uk/tto/business/economics/article3673458.ece (Times),

http://www.dailymail.co.uk/news/article-2271011/Failing-schools-hampering-economy-Britain-prosperunless-education-overhauled-report-warns.html?ito=feeds-newsxml (Daily Mail),

http://www.dailymail.co.uk/news/article-2271011/Failing-schools-hampering-economy-Britain-prosperunless-education-overhauled-report-warns.html?ito=feeds-newsxml (Evening Standard),

http://www.telegraph.co.uk/finance/economics/9837242/UK-needs-industrial-strategy-LSE-economistssay.html (Daily Telegraph),

http://www.ft.com/cms/s/0/be5c4d8e-6afb-11e2-9670-00144feab49a.html#axzz2JXxD1wD3 (Financial Times), http://www.independent.co.uk/voices/editorials/editorial-aaa-loss-is-a-sign-of-failure-8508230.html (Independent on Sunday)

http://www.ft.com/cms/s/0/e852e00e-8409-11e2-96f2-00144feabdc0.html#axzz2MYzD6l9L (Financial Times)

http://www.independent.co.uk/voices/editorials/editorial-aaa-loss-is-a-sign-of-failure-8508230.html (Independent on Sunday)

Competition in NHS (Guardian) 24.2.12

http://www.guardian.co.uk/commentisfree/2012/feb/24/lanslev-nhs-bill-competition#start-of-comments

"Bossonomics" NBER Reporter 2008(4)

http://www.nber.org/reporter/2008number4/bloom.html

"What drives Good management around the world" Centrepiece 12(2)

http://cep.lse.ac.uk/pubs/download/cp233.pdf

"How to Improve Schools", *The Fabian Review*, July 2007 "Microsoft's Market Power" *CentrePiece* (2007) 12(1),

http://cep.lse.ac.uk/centrepiece/v12i1/genakos kuhn vanreenen.pdf

"Productivity" The Today Program, BBC Radio 4 25.6.07

"Productivity and Education" US National Public Radio 25.6.07

http://cep.lse.ac.uk/interviews/default.asp

"Blair's Legacy", 10.5.07, Radio 5 Live

http://cep.lse.ac.uk/pubs/download/pa009.pdf

"La Bilan des dix ans de Tony Blair est-il positive? Oui" La Tribune 10.05.07

"Productivity Races" March, 2007, Britain Today

"Bloomberg on the Economy" 6.12.06 http://cep.lse.ac.uk/interviews/default.asp

"It Ain't what you do its the way that you do I.T." Centrepiece (2006) 10, 3 8-11

"Management Practices: the impact on company performance" Centrepiece (2005) 10, 2, 2-6

"Working Better" CentrePiece 9, no. 2 (2004), pp. 3-7.

"Workfare in Europe", Arte, 6/6/05

"International comparisons of productivity" BBC1 10pm News. 23/12/04

"A Nation of David Brents?" Channel 4 Lunchtime News: 30/9/04

"Are the British just Lazy?" in the UK" Business Breakfast, BBC1, BBC World; 30/9/04

"Productivity in the UK" Today Program, BBC4, 30/9/04

"Interest Rates and the Labour Market" BBC1 10pm News, 11/8/04

"Retail Productivity and regulation" Newsnight BBC1; 17/3/04

"A Penny for Your thoughts" Analysis, Radio 4 7/01

"Small is not always beautiful" the Independent; 20/2/00

"Innovation and biotechnology" Newsnight BBC1; 17/2/99

"The Economics of state subsidies" CNBC 6pm News; 22/6/98

"Patients on Patents", Analysis, BBC Radio Four, 13/2/97

"Promoting R&D through Tax Incentives" Science in Parliament, January 1995

'Is a Tax Break for R&D Worth Having?' New Economy, Autumn 1995

`The Management of Global Knowledge' Crossborder Magazine, October 1993

'Dangers of a False Sense of Security' The Guardian, 27.9.93

'Patently Obviously Going Down the Brain Drain' The Guardian 12.6.93

Referee for following journals

Science, Quarterly Journal of Economics, American Economic Review, Journal of Political Economy, Review of Economic Studies, Econometrica, Review of Economics and Statistics, RAND Journal of Economics, Journal of Labor Economics, Journal of the European Economic Association, Journal of Industrial Economics, Journal of International Economics, Journal of Public Economics, International Journal of Industrial Organisation, Research Policy, Economica, The Economic Journal, Economics of Innovation and New Technology, Fiscal Studies, Journal of Human Resources, European Economic

Review, Journal of Public Economics, Financial Analysts Journal, Research in Economics, Journal of Business Economics and Statistics, Labour Economics, Annales d'Economie et de Statistique, Industrial and Labor Relations Review, BE Press

PhD Students

Former PhD students Supervised (Original school, current position)

Nitika Bagaria, (LSE now CRA International), 2014 bagaria.nitika@gmail.com Nick Bloom (UCL now Stanford Economics), 1999, n.bloom@stanford.edu Ari Bronsoler (MIT, now Google), 2022

Sharon Belenzon (LSE now Duke University) 2005, sharon.belenzon@duke.edu Jonathan Colmer (LSE now Virginia), 2016, jmc4qg@eservices.virginia.edu

Chiara Criscuolo (LSE now OECD), 2004, c.criscuolo@lse.ac.uk

Matt Eisenberg (Carnegie-Mellon), 2012

Andrew Feng (LSE now Singapore Civil Service), 2013, Andy FENG@mti.gov.sg

Rachel Griffith (UCL now Manchester University), 1996, rgriffith@ifs.org.uk

Inna Grinis (LSE now Goldman Sachs), 2017

Rupert Harrison (UCL now BlackRock), 2007, harrison.rupert@googlemail.com

Naercio Menezes-Filho (UCL, now Univeristy of San Paolo and Insper, Brazil), 1998.

NaercioAMF@isp.edu.br

Andrea Manera (MIT now IMF, andrea.manera04@gmail.com)

Trang Nguyen (LSE now Northwestern, Strategy), 2019

Joao Pessoa (LSE now FGV) 2012, joao.pessoa@fgv.br

Ricardo Ribiero (LSE now Carlos III, Madrid), 2010

Isabelle Roland, (LSE now Bank of England) 2017, I.Roland@lse.ac.uk

Raffaella Sadun (LSE now Harvard Business School, Strategy) 2008, rsadun@hbs.edu

Carlos Santos (LSE now Nova, Portugal), 2008 carlos.santos@novasbe.pt

Stephan Seiler (LSE now Imperial Business School), 2011, Seiler Stephan@GSB.Stanford.Edu

Sean Wang (MIT, now US Census Bureau), 2022

Michael Wong (MIT, Hong Kong University), 2022

Torsten Walter (LSE now NYU/ADU, Economics), 2019

Anna Valero (LSE now Centre for Economic Performance), 2018, A.A.Sivropoulos-Valero@lse.ac.uk

Currently supervised:

Ignacio Banares-Sanchez (LSE) Daniel Chandler (LSE) Zhivao Deng (LSE) Gaia Dossi (LSE) Jack Fisher (LSE) Taka Kawakubo (LSE) Peter Lambert (LSE) Virginia Minni (LSE) Bernardo Mottirino (LSE)

Lisa Beihy Pacheco (LSE)

Georgio Ravalli (LSE)

Becky Rose (LSE)

PhD Examiner

Reka Horkath, (2002) "Research Joint Ventures", Autonoma, Barcelona

Syed, Murtaza (2003) "Share Prices, expected future profits and investments", Oxford

Guadalupe, Maria (2003), Insead

Aguila, Emma (2006) "Retirement Incentives" University College London

Di Giorgio, Giacamo (2006), "Welfare and quasi-experiments" University College London

Patrick Aubert, (2007) "Ageing, saving and New Technology", Nanterre and PSE

Tanayama, Tanja (2007) "Allocation and effects of R&D subsidies". Selection, screening and strategic behaviour", Helskinki School of Economics, Oslo

Alex Grous (2009) "Management and ICT in the Aerospace Industry", LSE IS Department

Panu Pelkonen (2009) "Essays in skills and productivity", UCL Sonia Araujo (2011) "Essays on Firm Level Investment", Essex Reka Juhasz (2015), "Temporary Protection from the Age of Revolution in France" Columbia Antonin Bergeaud (2017) "Innovation, wages and trade", PSE

Selected Research Grants

- "Programme On Innovation and Diffusion", ESRC, 2020-25, £5m,
- "The economics of Mega-Firms" Smith Richardson Foundation, 2019-21 \$300,000
- "Understanding and Explaining Management Practices to Promote Higher Productivity in UK Businesses", ESRC ES/S012729/1, 2019-21, £1.1m
- "Management in Kenya" PEDL, 2018-20, \$150,000
- "Centre for the Future of Work", Smith Richardson Foundation, 2017-20, \$250,000
- "MIT Centre for the Future of Work", 2017-19, IBM \$500,000
- "Restoring Growth in America" Sloan Foundation, 2017-19, \$500,000
- "Restoring Growth in Europe" European Research Council, 2016-17, Euro 1m
- "CEP Centre Competition" ESRC, ES/M010341/1 2015-2020, £5.5m,
- "The Role of Information Technology and Management in Shaping Productivity and Worker Income". April 15, 2015, NSF 28-3618-00-0-79-100, \$650,000
- "Management in Low Income Countries" 2016, PEDL/DflD £100,000
- "Management in Brazil" Banco Foundation £200,000
- "Management in Nicaragua" IADB £50,000
- "Management and Organizational Practices Survey" NSF 2010 \$650,000
- "Managerial Constraints Survey" Department of Business, Innovation and Skills, 2009, £100,000
- "ESRC Centre Competition: Centre for Economic Performance, 2009" ESRC £6.5m, 2010-2015
- "Measuring Management in Japan and India", September 2006, £100,000
- "Evaluation of Technology Policies" Department of Trade and Industry, 2006, £50,000
- "Manpower Human Resources Lab" 2006-2007, £200,000 Manpower Inc.
- "Creating Sustainable productivity growth in Europe" Anglo-German Foundation £670,000, 2006-2009
- "Additional ESRC Centre Funding for productivity Data" 2006 £300,000
- "EDS Centre on Innovation" £1m 2005-2010, EDS Inc.
- "CEP Centre Competition" ESRC £4.12m, 2005-2010
- "ICT and firm productivity" ESRC Small Grant 1.5.04-30.4.05 £45,000
- "Management practices and productivity" ESRC Grant 1.5.04-30.4.05, £100,000
- "Work-life balance and firm performance" Anglo-German Foundation, £42,000, 2004-2005
- "ICT and Plant performance" ONS/DTI £30,000, 2003-2004
- "The National Minimum Wage, prices and firm profits" Low Pay Unit £20,000, 2004

Adopt or Adapt? (£10,000). Funding: Citigroup. August 2000-July 2001

Evaluating the New Deal (£80,000) Funding Leverhulme. August 1999-July 2001

Evaluating the Education Maintenance Allowance (£1.5m). Funding DfEE. June 1999-June 2002

Training and Company Performance (£40,000). funding: ESRC. April 1998- March 1999

Innovation and investment in a changing business world (£287,000). Funding Leverhulme Trust. October 1998-October 2001

Company Investment, R&D and financing constraints in Britain and Germany (£40,000) Anglo-German Foundation. 7.97-6.98

Employment and Structural and Technical Changes (£800,000) Funding: Leverhulme. 1.96-1.2001.

TSER Network on Innovation and Productivity 1.1.96-30.12.98 (£400,000) Funding: European Union. 3.96-3.99

R&D, Investment and Financial Constraints 3.95-3.97; Funding: ESRC £80,000.

The impact of accounting and tax rules on intangible investment in the EU (9.95-3.96) (joint project with Ernst and Young PLC) Funding: EU £15,000)

Fiscal Incentives for R&D (9.94-6.95) Funding: ESRC (£30,000).

New Technology and the Wage Structure (6.93-7.94); Funding: ESRC Grant Award (£ 30,000).

Seminars

2022

AEA Boston, January 7th "Superstar Spillovers" slides slides

Toulouse Digital Economy Conference, January 15th You Tube

Downing Street Policy Unit, January 27th "Pay and Productivity: Innovation Policies" slides

Bocconi Management, February 3rd "Opening up military innovation" slides

IFS, Launch of Deaton Inequality Review March 3rd "Firms and Inequality" Video

CEP/LSE, Economy 2030, March 4th "Firms" slides

NBER Labor Studies Discussion of: "Why Do Larger Firms have Lower Labor Shares?" by de

Frahan, Lamadon, Meling and Mogstad, March 11th slides

The Resolution Foundation/POID, "Bidenomics: Lessons for the UK", March 15th video

British Academy Technology and the Future of Labour "Technology, Labour Markets and Firms", March 24th, slides

Nova School of Business and Economics' Finance, Portugal, March 25th "Opening up military innovation" Bundesbank, April 27th, "Aggregate Consequences of default Risk" slides

Norwegian School of Economics, Bergen Sandmo Lecture, "Inequality and Firms" April 29th slides

2021

AEA, January 3rd-5th 3 presentations

LSE, February 8th, "Going for Growth" Public Lecture YouTube

London, February 22nd, Mallow Street Association of Pension Fund Investors, "Going For Growth"

LSE Capabilities, March 11th "Opening up military innovation"

MIT Organizational Economics, March 16th "Opening up military innovation"

MIT Organizational Economic Lecture I, March 16th

MIT Organizational Economic Lecture II, March 18th

Erasmus University, March 22nd "Opening up military innovation"

LSE Labour Workshop, March 30th "Regulation and Innovation"

US Census Bureau, April 7th, "Opening up military innovation"

UC Berkeley, USA, April 8th, "Regulation and Innovation"

School of Finance, Tsingua University, China, April 21st, "Opening up military innovation"

European Central Bank, April 23rd, "Going for Growth"

Bergen Keynote, April 27th, "Superstar Firms"

OECD Keynote, April 29th, "Going for Growth"

Deaton Review, IFS, May 4th "Firms and Inequality"

National Academies' conference on FDI and Innovation, Colorado, May 6th "Superstar Spillovers"

MIT TIES, May 10th, "Regulation and Innovation"

Kellogg Northwestern, May 13th, "Opening up military innovation"

UK Civil Service, May 14th, "Productivity and Growth"

INSEAD, May 19th, "Opening up military innovation"

NBER Wage Dynamics, May 20th, Discussion of Derenoncourt et al "Spillover effects from voluntary employer Minimum Wages"

UNB Future of Growth Conference, May 21st, "Going for Growth"

Powering Ahead: Raising Productivity, May 26th Resolution Foundation

Industry Studies Association Annual Conference, June 3rd, Panel on Future of Work

Economics of Creative Destruction, Paris, June 9-12, 2 presentations

EARIE Panel on Role of State in Post-COVID Economy (Chair and presenter), Bergen, August 29th

Texas A&M Finance, Sept 10th "Regulation and Innovation"

Dublin Economic Workshop, Sept 14th "Going for Growth"

PrOPEL Hub, Sept 15th Nottingham "Management and Productivity"

IMF Sept 22nd "Productivity" lectures

ECB SINTRA, Sept 29th Discussion of Productivity and technology under COVID

Wendy Carlin Festschreft, Oct 6th, Wendy Carlin's Contribution to Economics

COMPNET, Oct 14th Keynote "Regulation and Innovation"

ERWIT, Oct 21st, "Superstar Firm Spillovers"

Mannheim Workshop: Labor Impact of Technology, Oct 30th, "Regulation and Innovation"

UCL Applied Micro, Nov 4th "Regulation and Innovation"

ESRI, Tokyo, December 17th "Going for Growth"

2020

San Diego AEA, January 3rd-5th 7 presentations

Tony Blair Institute, January 28th, "Superstar firms and policy"

NYU Finance, April 1st, "RD for R&D"

LSE-EBRD Power Breakfast April 6th "Economics of COVID"

CEPR-IO workshop, April 8th "RD for R&D" https://youtu.be/2NbOi64wqUY

Chicago: Heckman Inequality Seminar May 5th, "Firms and Inequality"

LBS: COVID Webinar, June 12th COVID: Public policy and firm policy slides and video

Rome: Presentation to Italian Prime Minister on COVID policy, June 13th

Washington DC, Hamilton Foundation, Innovation Policies, June 16th

Brussels: ECFIN European Commission, June 25th "RD for R&D"

NBER Summer Institute (Productivity and Macro), July 25th "Regulation and Innovation"

Schmidt Futures Post-Apex Group, Innovation Policies, July 27th

Tokyo: MITSUI Executive Briefing, Lost Einsteins, August 4th

Rotterdam, CAED Keynote "Organizational Data for the COVID Era", August 27th

ESCOE Annual Conference Keynote "Finding the Measure of Management" September 18th

INET Live Webinar "What is Technology? Accelerator, Enabler, or Displacer" September 29th https://www.youtube.com/watch?v=zd6hkf3gOSU

LSE Development "Management, Development and the Wealth of Nations" September 30th

Microsoft Research Group, October 8th "Regulation and Innovation"

UCL Gorman Workshop, October 12th "Regulation and Innovation"

MIT/IDE Future of Work, November 18th video

CEPR Globalisation, Labor Markets and Technology, November 19th "Regulation and Innovation"

CEP/POID, November 24th "Covid and technology adoption",

Peking HSBC Business School, November 25th "Regulation and Innovation"

Economists for Inclusive Prosperity, December 1st "What Should Biden do?"

2019

Ireland Higher Education Authority/MIT, Dublin, January 10th "What is the Future of Work?" European Commission, Brussels, January 17th, "Competition Policy in an era of Superstar Firms"

HM Treasury, London, January 21st, Productivity: Technology, Management and Policy

Zurich, January 30th, "Future of Work"

LSE Capabilities, February 14th, "Superstar Firms"

Harvard Business School, March 8th "Lost Einsteins"

Cornell, March 11th "Lost Einsteins"

Duke Applied Economics, April 16th "Superstar Firms"

Chicago BFI, "The New Gilded Age", May 9th video

Stanford GSB/Econ Joint Applied Micro Seminar, "Superstar Firms", May 14th

LSE Public Lecture "Where will future growth and jobs come from?" May 22nd Podcast video

MRSI Trade Workshop, British Academy, "Brexit Economics" May 23rd

LSE, "Industrial Policy", May 24th

British Academy "Lost Generations", June 10th

Imperial College, "Superstar Firms" June 11th

LSE Capabilities, "Superstar Firms" June 17th

Accenture Agile Business Models, "Effects of new technology on jobs and growth" June 18th

LSE, Climate Change Innovation, July 4th

Monetary Policy Committee, Bank of England, Product Market Power, July 8th

NBER Summer Institute, Innovation Policy, July 18th

Barcelona, EARIE Annual Conference keynote, Changes in Market Structure, August 31st

CEPR Org Econ conference Keynote, Management and the Wealth of Nations, London, September 26th

European Central Bank Distinguished Speaker series, Superstar Firms, September 30th

QMW Macro Seminar, "Superstar Firms", October 14th

Productivity Workshop, Santiago, Management and the Wealth of Nations, October 21st

Applied Micro Seminar, "Superstar Firms" Columbia University, November 6th

Workforce of the Future Taskforce, MIT November 7th

CRAI conference on Market Power, December 10th

2018

SIP Week MIT "Economics and Politics of Populism" January 26th MIT Health "The Price Ain't Right" February 8th

American Association for the Advancement of Science, Cambridge MA, "Al and Future of Work" February

Washington University, Ohlin Business School Applied Seminar, "Superstar Firms", March 7th

Economics of Al Conference, "Superstar Firms", Washington DC, April 6th UCLA Applied Micro seminar, "Superstar Firms", April 24th

Lipsey Lectures, University of Essex "Management, Technology and the Wealth of Nations" May 22-23rd

Innovation Workshop, University of Essex "Lost Einsteins" May 24th

Chicago Finance Seminar "RDD for R&D" May 30th

Richmond Federal Reserve "Superstar Firms" June 5th

IGL Annual Conference, Cambridge MA, "Lost Einsteins" June 13th

Banque de France/College de France, June 18th "Superstar Firms" https://www.banque-

france.fr/sites/default/files/superstarfirmsandthedclineoflaborsshare.pdf

French Labor Ministry, DARES Conference, June 19th "Superstar Firms"

Minneapolis Fed Conference, September 28th "Superstar Firms"

National Bank of Belgium, October 15th "Superstar Firms"

NBER Conference on Mega-Firms, October 19th "Increasing differences between firms"

Nesta Conference on Diversity and Innovation. November 5th

OECD/BEIS, November 8th 2018

Dartmouth College, November 13th

Bank of Italy, November 16th 2018

Bank of Portugal, November 19th 2018

2017

American Economic Association, Chicago, 4 papers presented January 6th-8th

Northwestern, Strategy Seminar, Jan 18th Management as a Technology

MIT IAP Seminar, Brexit, January 20th

https://www.dropbox.com/s/l94i6oj62jukmov/IAP%20Economics%202017%20Brexit.mp4?dl=0

Harvard Law and Economics Seminar, February 6th CEO Pay

Toronto Applied Micro-Economics seminar, March 10th, Turbulence and Decentralisation

Stanford Labor Seminar, March 16th, Turbulence and Decentralisation

Columbia IO seminar, March 28th RD for R&D

MIT Applied Economics/IO, April 3rd, RD for R&D

MIT Day of Action, Brexit: Economics and Inequality, April 18th

MIT Institute for the Digital Economy: Superstar Firms, April 26th

MIT Applied Economics Internal Seminar: Superstar Firms, May 12th

MIT TIES Seminar May 15th

Blundell Nemmers Prize Conference, NorthWestern, May 18th

Chicago/BFI conference on Growth and Firm Dynamics, May 25th

Harvard Union of Clerical and Technical Workers, Teleworking workshop, June 6th

NBER Summer Institute CRIW/Productivity, July 17th Superstar Firms

Schumpeter Lecture, European Economic Association, Lisbon August 21st 2017

https://editorialexpress.com/cgi-bin/conference/download.cgi?db name=EEAESEM2017&paper id=3201

Globalization and the Economic Impact of Brexit, Jackson Hole August 25th 2017

https://www.kansascityfed.org/~/media/files/publicat/sympos/2017/vanreenen-paper.pdf?la=en

National Association of Business Economists Annual Conference, Cleveland, September 26th

IWER Sloan seminar. October 17th

Brandeis University, October 20th

Al and the Future of Work, MIT Center for digital Economy Conference, November 1st

Sloan Global Macro group, "Brexit" November 6th

2016

American Economic Association, San Francisco, 3 papers January 4th-6th

Oxford Applied Economics, R&D Tax credits February 2nd

Hong Kong University, Public Lecture, March 3rd

Hong Kong University, Departmental Seminar, March 4th

House of Commons, Parliamentary Labour Party, April 7th

Plenary on Brexit, Royal Economic Society Annual Conference, March 3rd

Presentation on Productivity to Society of Business Economists 16th May

Keynote in Growth Week on Pakistan Management 31st May

LSE Entrepreneurship Conference 6th June
NBER Summer Institute, Innovation, July 20th
MIT Organizational Economics, September 13th
Brookings Panel on Economic Activity, Brexit, September 15th
http://cep.lse.ac.uk/textonly/_new/staff/vanreenen/pdf/2016_09Brookings.pdf
HBS Strategy/Entrepreneurship seminar October 5th
Berkeley Economics Departmental Seminar/Haas October 20th
MIT Sloan North American Board: Presentation on Brexit, October 26th
National Academies Workshop, Universities, October 28th
ADIA Global Investors Annual Conference Keynote, Abu Dubai, November 18th
HBS MOC Faculty Workshop, Keynote, December 9th

Selection of Courses Taught

Economics of Industrial Relations (Undergraduate Economics elective), UCL

European Economics (Economics MSc elective), UCL

Economics of Innovation (Economic MSc elective), UCL Economic Policy Analysis (MPA Core course), LSE Econometric Methods (Economics and Management MSc Core Course), LSE

Quantitative Economics (Mathematic Economics and Econometrics elective), LSE

Global Management Practices (MBA elective), Stanford Business School

Organizational Economics (PhD field course), MIT 2013-

Micro-Economics for MBAs, MIT MBA Core 2016-2019

Labor Economics, LSE PhDs 2019-

MPA Capstones Supervision, LSE 2019-

Selected Public Service

Commissioner in Inclusive Prosperity Commission (from 2013; Co-Chairs are Larry Summers and Ed Balls) https://cdn.americanprogress.org/wp-content/uploads/2015/01/IPC-PDF-full.pdf

Commissioner in City Growth Commission (2013-2014); Chaired by Jim O'Neill https://www.thersa.org/globalassets/pdfs/reports/final-city-growth-commission-report-unleashing-growth.pdf

Co-Chair of LSE Growth Commission (2012-2013) http://www.lse.ac.uk/researchAndExpertise/units/growthCommission/home.aspx

Senior Advisor to Chief Economist of DG Competition (2003-2013), European Commission. Helped draft vertical merger guidelines and State Aid rules.

Board of Governors, Pensions Policy Institute, since 2008-2011, http://www.pensionspolicyinstitute.org.uk/

Miliband-Darling CEMMEP Report (2008) *Commission on the Environment and Economic Performance*, http://www.berr.gov.uk/whatwedo/sectors/lowcarbon/cemep/page50109.html

Warry Report (2006) The Economic Impact of the Research Councils, http://www.rcuk.ac.uk/innovation/impact/warry.htm

Policy advisor to No.10 Downing Street, 1999-2000, education, enterprise and tax.

Executive Committee Member of the Fabian Society (2006-2008)

Senior Policy Analyst in the Strategy Unit at the Department of Health (2000-2001). Reporting directly to the Secretary of State, I was involved with the writing and analysis underlying the NHS Plan. This document lays out government health policy for the next 10 years. The areas I specialised in were the NHS workforce, pharmaceutical industry, information technology and public-private partnerships

Selected Professional Service

Mincer Prize Selection Committee (2022 and 2023) Search Committee for AER Editor (2022) Sherwin Rosen Prize Committee (2014)

LSE Department of Economics Promotions Committee (2020-)

LSE Department of Economics Strategy Committee (2020-)

LSE Departmental Research Committee since (2004-)

S2 Standing Committee member British Academy (2012-)

Board of Governors, Pro-Bono Economics (2013-)

EARIE Administrator on the Executive Committee 2009-2010

EEA Scientific Committee, 2004, 2010, 2013

Econometric Society Scientific Committee, 2010

Co-Head of Scientific Committee for the Econometric Society European Meetings 2011

Chair of Senior Recruitment Committee for Econometrics, LSE, 2011-2012

Member of External Evaluation Committee reviewing Economics Department, NYU Stern, 2012.

Co-chair (with Tim Besley) of LSE Growth Commission, reported in January 2013

http://www2.lse.ac.uk/researchAndExpertise/units/growthCommission/home.aspx

Member of External Evaluation Committee reviewing Leuven Centre of Excellence, June 2013.

Commissioner, MIT Work of the Future Taskforce, https://workofthefuture.mit.edu/, 2017-