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Kiel Institute for the World Economy
Kiellinie 66
24105 Kiel, Germany

CURRENT POSITIONS	Assistant Professor of International Economics, Bielefeld University, since 2020 Researcher, Kiel Institute for the World Economy, since 2020 Research Fellow, Kiel Centre for Globalization, since 2018
PREVIOUS POSITIONS	Head of the Trade Policy Task Force, Kiel Institute for the World Economy, 2020–2022 Visiting Assistant Professor, Düsseldorf Institute for Competition Economics (DICE) of the University of Düsseldorf, 2020 Postdoctoral Research Fellow, Kiel Institute for the World Economy, 2016–2020 Max Weber Fellow, European University Institute, Florence, 2018–2019 Teaching & Research Fellow (ATER), Université Paris 1 Panthéon-Sorbonne, 2015–2016
EDUCATION	Ph.D. in Economics, Université Paris 1 Panthéon-Sorbonne & Paris School of Economics, 2016 Visiting Research Student, Sauder School of Business, University of British Columbia, 2015 M.Phil. in Empirical and Theoretical Economics, Paris School of Economics, ENS Cachan and Université Paris 1 Panthéon-Sorbonne, 2012 M.A. in International Economics, Université Paris 1 Panthéon-Sorbonne, 2011 B.Sc. in Economics, Westfälische Wilhelms-Universität Münster, 2010
PUBLICATIONS	<p><i>Papers</i></p> <p>“The Ties that Bind: Geopolitical Motivations for Economic Integration”. <i>Review of World Economics</i>, 159: 51–100, 2023.</p> <p>“Bearing the Cost of Politics: Consumer Prices in Russia”, with Evgenii Monastyrenko. <i>Journal of International Economics</i>, 137, 103581, July 2022.</p> <p>“Après-ski: The Spread of Coronavirus from Ischgl through Germany”, with Gabriel Felbermayr and Sonali Chowdhry. <i>German Economic Review</i>, 22 (4): 415–446, 2021.</p> <p>“Worth the Pain? Firms’ Exporting Behaviour to Countries under Sanctions”, with Matthieu Crozet, Amrei Stammann and Joschka Wanner. <i>European Economic Review</i>, 134: 103683, 2021.</p> <p>“Critically Important: The Heterogeneous Effect of Diplomatic Tensions on Trade”, with Elsa Leromain. <i>Review of Industrial Organization</i>, 57: 309–331, 2020.</p> <p>“Friendly Fire: The Trade Impact of the Russia Sanctions and Counter-Sanctions”, with Matthieu Crozet. <i>Economic Policy</i>, 35 (101): 97 – 146, 2020.</p>

	<i>Book chapters</i>
WORKING PAPERS	<p>“The Cost of Sanctions: Estimating Lost Trade with Gravity”, in <i>Disrupted Economic Relationships: Disasters, Sanctions, Dissolutions</i>, CESifo Seminar Series at MIT Press, Volker Nitsch and Tibor Besedeš eds., Ch. 3. May 2019.</p> <p>“Brothers in Arms: The Value of Coalitions in Sanctions Regimes”, with Sonali Chowdhry, Katrin Kamin and Joschka Wanner. <i>Kiel Working Papers</i>, 2234, October 2022. <i>Revise and resubmit at Economic Policy</i>.</p> <p>“State Dependence and Unobserved Heterogeneity in the Extensive Margin of Trade”, with Amrei Stammann and Joschka Wanner. <i>arXiv:2004.12655</i>, arXiv preprint, April 2020.</p> <p>“The View from Space: Theory-based Time-varying Distances in the Gravity Model”, <i>Beiträge zur Jahrestagung des Vereins für Socialpolitik 2017</i>, ZBW - Deutsche Zentralbibliothek für Wirtschaftswissenschaften, Kiel, 2017.</p> <p>“Separating the Wheat from the Chaff: Fast Estimation of GLMs with High-Dimensional Fixed Effects”, with Alexander Hudlet and Joschka Wanner. <i>Mimeo</i>, March 2019.</p> <p>“Measuring Venezuelan Emigration with Twitter”, with Ricardo Hausmann and Muhammed A. Yıldırım. <i>Kiel Working Paper</i>, 2106, Kiel Institute for the World Economy, Kiel, May 2018.</p>
SELECTED WORK-IN-PROGRESS	<p>“Virtual value chains”, with Miklós Koren and Gábor Békés.</p> <p>“Frictions to Intranational Investment”, with Inga Heiland.</p> <p>“Frictions Impede Assortative Matching in a Global Market for Talent”, with Keith Head.</p> <p>“To Russia with Love? The Impact of Sanctions on Elections”, with Robert Gold and Michele Valsecchi.</p> <p>“Blowback: The Effect of Sanctions on Democratic Elections”, with Matthieu Crozet.</p> <p>“RTA Depth and the Extensive Margin of Trade: A Penalized Fractional Response Estimator”, with Carsten Philipp Brockhaus, Amrei Stammann and Joschka Wanner.</p>
SOFTWARE & DATA	<p><code>glmhdfe</code> — R package for fast estimation of GLMs with high-dimensional fixed effects.</p> <p><code>gravity.distances</code> — R package that provides gravity-consistent distances between countries.</p>
AWARDS, GRANTS & THIRD-PARTY FUNDED PROJECTS	<p>Co-Applicant and Work Package Leader in Horizon Europe project “RETHINK-GSC” (in cooperation with 5 European partner institutions), EU Commission, 3,000,000 €, 2022–2025</p> <p>Commissioned study “Effects of the AfCFTA for German and European companies”, German Corporation for International Cooperation (GIZ), 22,000 €, 2021–2022</p> <p>Commissioned study “Brussels Effect” (in cooperation with WIFO), Austrian Ministry of Economics, 35,000 €, 2021–2022</p> <p>Add-on Fellowship for Interdisciplinary Economics, Joachim Herz Foundation, 15,500 €, 2020–2023</p> <p>Commissioned data analysis project “Datenmonitor Global”, German Federal Foreign Office, 20,000 €, 2020–2021</p> <p>Commissioned study “Impact of the RCEP Megaregional FTA on EU Trade Policy”, Austrian Ministry of Economics, 10,000 €, 2020–2021</p> <p>Award for outstanding commitment to the development of young scientists, Kiel Institute for the World Economy, 1,000 €, 2020</p> <p>Max Weber Fellowship, European University Institute, 25,000 €, 2018–2019</p>

	Travel Grant to visit Harvard University, German Academic Exchange Service, 4,000 €, 2018
	Research Visit Fund, Lingnan University of Hong Kong, 3,500 €, 2017
	Doctoral thesis nominated for the “Prix de la Chancellerie des Universités de Paris”, 2016
	Young Economist Award 2015, FIW Austria, 1,000 €, 2015
	International Mobility Grant, Université Paris 1 Panthéon-Sorbonne, 4,000 €, 2015
	Full Doctoral Scholarship, Université Paris 1 Panthéon-Sorbonne, 2012–2015
RESEARCH VISITS	Sauder School of Business of the University of British Columbia, 2022
	RWTH Aachen University, Chair of Applied Economics, 2019
	Sauder School of Business of the University of British Columbia, 2018
	London School of Economics, 2018
	Lingnan University, Hong Kong, 2017
	Austrian Institute of Economic Research, Vienna, 2016
TEACHING	<i>Bielefeld University</i>
	Graduate course “Data Science in International Economics Research”, 2022–
	Reading group “Economics of Disintegration: Sanctions, trade wars & political tensions”, 2022–
	Lecture “International Economics”, 2020–
	Tutorial “European Integration”, 2021
	Reading group “Trade 2”, 2021
	<i>Düsseldorf University</i>
	Undergraduate lecture “International Trade II”, 2020
	Reading group on “Issues in International Trade”, 2020
	<i>Kiel University and Kiel Institute for the World Economy</i>
	Graduate lecture “Gravity Equations”, 2018
	Lecture on “Twitter, phone calls and political events in Economic research”, Kiel Institute Summer School on Economic Policy, 2018
	<i>Université Paris 1 Panthéon-Sorbonne</i>
	Tutorial coordinator and teaching assistant for courses in International Trade, 2015–2016
	Teaching assistant for graduate courses in International Trade, 2013–2016
	Teaching assistant for graduate courses in Mathematics for Economists, 2013–2015
	Teaching assistant for graduate courses in Microeconomics, 2013
	<i>Sciences Po Paris – Euro-American Campus Reims</i>
	Undergraduate lecture “Statistics”, 2013–2015
	Undergraduate lecture “International Economics”, 2014–2015
	<i>Westfälische Wilhelms-Universität Münster</i>
	Teaching assistant for undergraduate courses in Statistics, 2008–2009

Other institutions

Short course on “Gravity Modeling and its Applications”, Online Workshop at the Asian Development Bank / CAREC Institute, 2022

Short course on “Measuring regional and global integration — Theory and empirics of gravity equations”, Summer School at Université de Lomé, Togo, 2022

Lecture on “Big Data in Economic Research: Twitter, Phone calls and Political events”, EUI Doctoral Summer School at Sofia University, 2019

Short course on “Economics of Germany — Wirtschaftsstandort Deutschland”, FU Berlin and MGIMO Moscow, 2017

MENTORED STUDENTS

PhD

Aaron Lohmann (Bielefeld/Kiel), Vasundhara Thakur (Bielefeld/Kiel), Anna Jacobs (Bielefeld/Kiel, second advisor), Sarah Frimpong (Bielefeld, second advisor).

Masters

Jakob Kutsch (Kiel), Jakob Stender (Kiel), Tianyu Liu (Bielefeld), Carsten Philipp Brockhaus (Göttingen).

Bachelors

Ansgar Hillenkötter (Bielefeld), Robin Seidel (Bielefeld).

REFEREE SERVICE

Quantitative Economics, Journal of International Economics, Journal of Politics, World Bank Economic Review, International Economic Review, European Economic Review, Review of International Economics, International Economics, Review of World Economics, German Economic Review, Empirical Economics.

CONFERENCES & SEMINARS

2022, planned

CompNet; University of British Columbia; NUPI Oslo; Centro Studi Luca d'Agliano / Milan; Université Paris 1 Panthéon-Sorbonne; University of Antwerp; Aarhus University; Singapore Management University.

2021

University of Düsseldorf; University of Duisburg-Essen; RESPECT Conference, Florence; NOITS 2021, Reykjavík; Annual Conference Verein für Socialpolitik; ETSG 2021, Ghent; University of Tübingen; Université Paris 1 Panthéon-Sorbonne.

2020

University of Oslo; NOeG 2020, Vienna; CESifo & AUEB-LINER conference on “The Role of Institutions and Policies in Firm Exporting”, Munich.

2019

University of Economics and Technology, Ankara; Workshop on Globalization and Structural Change, Maastricht; ETSG 2019, Bern; Hitotsubashi University; Helmut-Schmidt-University Hamburg.

2018

Kiel-Aarhus Workshop; Economic Policy Panel Meeting, Vienna; ETSG 2018, Warsaw; Growth Lab at Harvard University; UC Louvain; 20th Workshop “Internationale Wirtschaftsbeziehungen”, Göttingen.

2017

Lingnan University, Hong Kong; Fudan University, Shanghai; New Economic School, Moscow; ETS 2017, Florence; Verein für Socialpolitik, Vienna; Sixth International Conference “Industrial Organization and Spatial Economics”, Saint Petersburg; Bayreuth University; Innsbruck University; LMU Munich; Université Paris 1 Panthéon-Sorbonne; Université de Lille 1.

2016

8th FIW Research Conference ‘International Economics’, Vienna; WIFO, Vienna; ETS 2016, Helsinki; CESifo Venice Summer Institute 2016, Venice; RIEF Meeting 2016, Florence; DICE Düsseldorf; Australasian Trade Workshop, Adelaide; EGIT Workshop 2016, Frankfurt am Main; Warwick Economics PhD Conference 2016; IfW Kiel.

2015

8th FIW Research Conference ‘International Economics’, Vienna; LMU Munich; ETS 2015, Paris; University of British Columbia; GLAD Conference 2015, Göttingen.

2014

ETSG 2014, Munich; FIIA Workshop on “Geoconomics”, Helsinki; INFER Conference 2014, Pescara; IAPSS World Congress Academic Conference 2014, Thessaloniki; ERF Annual Conference, Cairo; INFER Workshop on “Trade Agreements”, Leuven.

**SELECTED
COMMENTARY
AND POLICY
REPORTS**

“Sanctions coalitions: Stronger together”, with S. Chowdhry, K. Kamin, and J. Wanner. *VoxEU.org*. October 30, 2022.

“Engaging the diaspora in internationalizing Colombia’s economy”, with Ricardo Hausmann, Ljubica Nedelkoska and AnnaLee Saxenian. UNIDO Industrial Analytics Platform. March 2022.

“Perspektiven einer erfolgreichen europäischen Handelspolitik im Kontext geopolitischer Herausforderungen”, with Gabriel Felbermayr, Katrin Kamin, Sonali Chowdhry, Anna-Katharina Jacobs, Sandra Kill, and Alexander Sandkamp. Kiel Institute Study. Kiel, May 2021.

“The Role of the Diaspora in the Internationalization of the Colombian Economy”, with Ljubica Nedelkoska, Andre Assumpcao, Ana Grisanti, Matte Hartog, Jessie Lu, Daniela Muhaj, Eric Protzer, Annalee Saxenian, and Ricardo Hausmann. CID Faculty Working Paper No. 397, May 2021.

“Firms’ exporting behaviour to countries under sanctions”, with M. Crozet, A. Stammann, and J. Wanner. *VoxEU.org*. March 5, 2021.

“Big Data in der makroökonomischen Analyse”, with Martin Ademmer, Joscha Beckmann, Eckhardt Bode, Jens Boysen-Hogrefe, Manuel Funke, Philipp Hauber, Tobias Heidland, Nils Jannsen, Stefan Kooths, Mareike Söder, Vincent Stamer and Ulrich Stolzenburg. Kieler Beiträge zur Wirtschaftspolitik, No. 32, Institut für Weltwirtschaft (IfW), Kiel. February 2021.

“Datenmonitor global — Wie die Corona-Krise die Länder des globalen Südens trifft”, with Katrin Kamin, Jakob Kutsch, Hendrik Mahlkow, and Vincent Stamer. IfW Studie im Auftrag des Auswärtigen Amtes. December 2020.

“The Economic Costs of War by Other Means”, with Sonali Chowdhry, Gabriel Felbermayr, Katrin Kamin, Anna-Katharina Jacobs, and Hendrik Mahlkow. Kiel Policy Brief, No. 147, Kiel Institute for the World Economy (IfW), Kiel. October 2020.

“Bodenbildung in der Binnenwirtschaft, Kollaps des Welthandels”, with Gabriel Felbermayr, Hendrik Mahlkow and Vincent Stamer. *Kiel Policy Briefs*, Spezial Corona-Update 2, May 2020.

“Germany’s economy in times of the Corona Lockdown”, with Gabriel Felbermayr and

- Hendrik Mahlkow. *Kiel Policy Brief*, Spezial Corona-Update 1, April 2020.
- “Venezuelans Deserve Refugee Status”, with Ricardo Hausmann. *Project Syndicate*. May 2018.
- “Transpazifische Partnerschaft TPP: Totgeglaubte leben länger”. *Wirtschaftsdienst*, 97. Jahrgang, Heft 12. December 2017.
- “Friendly fire: Zu den Handelsauswirkungen der Russlandsanktionen, IfW-Box, No. 2017.17, Institut für Weltwirtschaft (IfW), Kiel. 2017.
- “Russia’s and the EU’s Sanctions. Economic and Trade Effects, Compliance and the Way Forward”, with Oliver Fritz, Elisabeth Christen, Franz Sinabell. *WIFO Monographien*. September 2017.
- “Auswirkungen der Wirtschaftssanktionen der EU und Russlands auf Wertschöpfung und Beschäftigung in Österreich und der EU”, with Elisabeth Christen, Oliver Fritz and Gerhard Streicher. *WIFO Monographien*. December 2016.
- “Collateral damage: The impact of the Russia sanctions on sanctioning countries’ exports”, with M. Crozet. *VoxEU.org*. July 5, 2016.
- “Sanctions et embargos : quels impacts sur le commerce de la france vers la russie ?”, with M. Crozet. *La lettre du CEPPII*, (360), 2016.

CONSULTANCY & WORK EXPERIENCE	Consultant with the Growth Lab at the Harvard Kennedy School, 2020-2021 Consultant with Austrian Institute of Economic Research (WIFO) on Sanctions Study for European Parliament, 2017 Consultant with Austrian Institute of Economic Research (WIFO) on Sanctions Study for Austrian Ministry of Economics, 2016 Consultant for European Central Bank in DG Research, CompNet Project, 2014 Trainee at EU Delegation to the United States, Economic & Financial Affairs Section, 2012 Research assistant for Prof. Trede at the Center of Quantitative Economics, Westfälische Wilhelms-Universität Münster, 2008–2009	
OTHER ACTIVITIES	Co-organizer of the Aarhus – Kiel Workshop, 2016, 2019–2022 Co-organizer of the “ECB – Kiel Workshop on International Trade”, 2019 Co-organizer of the Kiel Young Researchers Seminar, 2017–2020 Mentee in Academic Mentorship Program of the German Council on Foreign Relations (DGAP), 2015 Co-organizer of the “Graduate Students in International Economics Seminar” at the Université Paris 1 Panthéon-Sorbonne, 2014–2016	
CODING	<i>Proficient:</i> R, C++, LaTeX, Bash, HTML & CSS <i>Competent:</i> Python, Stata, Matlab, Go, Haskell, Fortran	
LANGUAGES	German (native speaker), English (bilingual proficiency), French (professional proficiency), Spanish (basic proficiency)	
REFERENCES	Prof. Gabriel Felbermayr, Ph.D. Öst. Institut für Wirtschaftsforschung (WIFO) gabriel.felbermayr@wifo.ac.at Prof. Dr. Holger Görg CAU Kiel & Kiel Institute for the World Economy holger.goerg@ifw-kiel.de	Prof. Matthieu Crozet, Ph.D. Université Paris Saclay matthieu.crozet@universite-paris-saclay.fr Prof. Bernard Hoekman, Ph.D. European University Institute bernard.hoekman@eui.eu

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