

## **Daniel Garrett**

## **DANIEL F. GARRETT**

Toulouse School of Economics  
1, Esplanade de l'Université  
31080 Toulouse cedex 6  
France

phone: +33 (0)6 18 89 67 49  
e-mail: dfgarrett@gmail.com

### **CURRENT POSITIONS**

Professor at Toulouse School of Economics (2018 --)

Leader of group Theoretical Economics (2019 --)

Associate Editor at

*Review of Economic Studies* (2020 --)

*Journal of the European Economic Association* (2019 --)

*International Journal of Game Theory* (2020 --).

Research Affiliate of the CEPR (2015 --)

Research Affiliate of CESifo, Applied Microeconomics (2015 --)

### **PREVIOUS and VISITING POSITIONS**

Visiting Professor at MIT Department of Economics (2018 fall semester)

Assistant Professor at Toulouse School of Economics (2012 – 2017)

### **RESEARCH INTERESTS**

Primary: Microeconomic Theory

Secondary: Industrial Organization, Regulation, Corporate Finance

### **EDUCATION**

Ph.D., Economics, Northwestern University, Evanston, Illinois, 2012

BCA (Hons): Economics, Victoria University of Wellington, Wellington, New Zealand, 2003

## Daniel Garrett

### PUBLICATIONS

1. "Payoff Implications of Incentive Contracting," accepted at *Theoretical Economics*.
2. "Fake Sales: A Dynamic Pricing Perspective," *Japanese Economic Review*, 2019, vol. 70, 375-382. (Special issue of the APIOC.)
3. "Competitive Screening under Heterogeneous Information," with Renato Gomes and Lucas Maestri, *Review of Economic Studies*, 2019, vol. 86, 1590-1630.
4. "Residual Deterrence," with Francesc Dilmé, *Journal of the European Economic Association*, 2019, vol. 17, 1654-1686.
5. "Overbooking," with Jeff Ely and Toomas Hinnosaar, *Journal of the European Economic Association*, 2017, vol. 15, 1258-1301.
6. "Dynamic Mechanism Design: Dynamic Arrivals and Changing Values," *Games and Economic Behavior*, 2017, vol. 104, 595-612.
7. "Intertemporal Price Discrimination: Dynamic Arrivals and Changing Values," *American Economic Review*, 2016, vol. 106, 3275-3299.
8. "Dynamic Managerial Compensation: On the Optimality of Seniority-Based Schemes," with Alessandro Pavan, *Journal of Economic Theory*, 2015, vol. 159, 775-818.
9. "Robustness of Simple Menus of Contracts in Cost-Based Procurement," *Games and Economic Behavior*, 2014, vol. 87, 631-641.
10. "Managerial Turnover in a Changing World," with Alessandro Pavan, *Journal of Political Economy*, 2012, vol. 120, 879-925.
11. "Bidding in a Possibly Common-Value Auction," with Yuk-fai Fong, *Games and Economic Behavior*, 2010, vol. 70, 494-501.

### COMPLETED WORKING PAPERS

1. "Optimal Technology Design," with George Georgiadis, Alex Smolin and Balázs Szentes.
2. "Robust Predictions in Dynamic Screening," with Alessandro Pavan and Juuso Toikka.
3. "A Dynamic Theory of Random Price Discounts," with Francesc Dilmé, R&R at *American Economic Review*.
4. "Relational Contracts: Public versus Private Savings," with Francesc Dilmé.
5. "Oligopoly under Incomplete Information: On the Welfare Effects of Price Discrimination," with Renato Gomes and Lucas Maestri, R&R at *International Journal of Industrial Organization* (EARIE special issue).

## **Daniel Garrett**

### **FELLOWSHIPS, GRANTS AND AWARDS**

ESEM award for best paper by a young economist (2019)  
Excellence in Refereeing Award (2017); *American Economic Review*  
ERC Starting Grant 'DYNMECH' (for 2017-2021; total Euro 1.3 million)  
Distinguished CESifo Affiliate Award: Applied Microeconomics (2015)  
EARIE Young Economists' Essay Award (joint with Renato Gomes and Lucas Maestri, 2014)  
Robert Eisner Memorial Fellowship (joint with Toomas Hinnosaar, 2009-10)  
Northwestern University Tuition Fellowship (2006-2010)  
Victoria University Medal for Academic Excellence (first in year for commerce, 2003)

### **TEACHING (RECENT)**

Contract Theory (DEEQA/PhD: 2020 fall)  
Dynamic Contract Theory (DEEQA/PhD: 2015-2019)  
Contract Economics (MIT: 2<sup>nd</sup> year PhD, 2018 fall)  
Regulation and Incentives (M2: 2013 --)  
Industrial Organization (M1: 2014, 2015)

PhD students: Yang Yang (joint with Andrew Rhodes; dissertation in progress)

### **SERVICES TO THE PROFESSION**

Referee for leading journals, including

*American Economic Review, Econometrica, Journal of Political Economy, Quarterly Journal of Economics, Review of Economic Studies, Journal of Finance.*

Grant evaluations for

Austrian Science Fund, European Research Council, Israel Science Foundation, National Science Foundation, Swiss National Science Foundation

Program Area Coordinator: Econometric Society World Congress (2020)

## **Daniel Garrett**

### Program Committee Member:

- World Congress of the Game Theory Society (2020)
- Stanford Institute for Theoretical Economics (2019)
- European Winter Meeting of the Econometric Society (2019)
- European Economic Association – Econometric Society European Meeting (2015 - 2019)
- European Association for Research in Industrial Economics (2017, 2018)

## **PRESENTATIONS**

### **Invited seminars:**

- 2020 London School of Economics, Surrey
- 2019 Berkeley, Bocconi, Bonn, Boston University, Cambridge, ECARES-Brussels, European University Institute, Frankfurt School of Finance and Management/Goethe University, Hebrew University of Jerusalem, Higher School of Economics, Oxford, Stockholm School of Economics, Tel Aviv
- 2018 Bath, Boston College, CERGE-EI, MIT, Paris Game Theory, University Carlos III of Madrid
- 2017 Bristol, Mannheim, St. Gallen, Texas at Austin, UNC Chapel Hill
- 2016 London School of Economics
- 2015 Cambridge, Carnegie Mellon, ETH Zurich, National University of Singapore, New York University, UCLA, UCSD
- 2014 Bilkent, Essex, LMU Munich, Melbourne, Monash, Queensland, Southampton, UIUC, UNSW,
- 2013 Bonn, Paris School of Economics
- 2012 Arizona State, HEC Paris, New York University, Toulouse School of Economics, Auckland, Bocconi, University of British Columbia, Berkeley, Melbourne, UNSW, University of Pennsylvania, Washington University at St. Louis
- 2011 Aarhus, Northwestern

### **Conference presentations:**

- 2020 Kent Bristol City Workshop in Economic Theory (invited), CMID20, ES World Congress
- 2019 EEA-ESEM, TSE Winter Meeting in Industrial Organization
- 2018 IDEI/CSIO Joint Conference
- 2017 EARIE (semi-plenary), Rome Junior Conference on Applied Microeconomics (invited), Dynamic Pricing Workshop in Santiago de Chile (invited), Public Economic Theory, SAET, SHADOW
- 2016 Asia Pacific Industrial Organisation Conference (semi-plenary), Triangle Conference at UNC Chapel Hill (invited), CESifo Applied Microeconomics
- 2015 CESifo Applied Microeconomics (invited), IDEI/CSIO Joint Conference
- 2014 International Conference on Mechanism Design and Industrial Organization (Nanchang, invited), Pricing Workshop at Collegio Carlo Alberto (invited), EARIE, EEA-ESEM, IFORS
- 2013 Cowles Conference on Dynamic Mechanisms (invited), Midwest Economic Theory (fall), SITE
- 2012 Midwest Economic Theory (fall), SAET
- 2011 SAET, Workshop of the Arne Ryde Memorial Lecture in Lund
- 2010 ES World Congress, Midwest Economic Theory (spring)
- 2009 Information and Mechanism Design at Bonn (invited), Midwest Economic Theory (spring)