

MENGXI ZHANG

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EMPLOYMENT

Postdoctoral Researcher, Institute for Microeconomics & Hausdorff Center for Mathematics,
University of Bonn, April 2018 – Present

EDUCATION

Ph.D., Economics, Boston University, Boston MA, 2015

Advisors: Barton L. Lipman, Kevin Lang, Dilip Mookherjee and Jawwad Noor

M.A., Political Economy, Boston University, Boston MA, 2012

Bachelor, Economics (*First Class Honors*), The Chinese University of Hong Kong, Hong Kong, 2009

Exchange Student, Economics, University of Pennsylvania, Philadelphia PA, USA, Fall 2007

FIELDS OF INTEREST

Mechanism Design, Applied Theory, Industrial Organization

PUBLICATIONS

- A Theory of Auctions with Endogenous Valuations (joint with Alex Gershkov, Benny Moldovanu and Philipp Strack), *Journal of Political Economy*, Forthcoming
- When the Principal Knows Better than the Agent: Subjective Evaluations as an Optimal Disclosure Mechanism, *Journal of Economics & Management Strategy*, 2019, 28(4), 631-655
- Optimal Remedies for Patent Infringement (joint with Keith N. Hylton), *International Review of Law and Economics*, 2017, 52, 44-57

WORKING PAPERS

- Contest with Incomplete Information: When to Turn Up the Heat, and How? Revise and Resubmit at *Theoretical Economics*
- Optimal Auctions for Dual Risk Averse Bidders: Myerson meets Yaari (joint with Alex Gershkov, Benny Moldovanu and Philipp Strack)
- Auctions vs. Negotiations: Optimal Selling Mechanism with Endogenous Bidder Values
- Optimal Innovation (joint with Cédric Wasser)

CONFERENCES AND PRESENTATIONS

- 2020: Singapore Management University (scheduled); Toulouse School of Economics (scheduled); World Congress; 2020 Conference on Mechanism and Institution Design (Klagenfurt)
- 2019: 2019 Nanjing International Conference on Theory & the Sixth Microeconomics Workshop
- 2018: University of Bayreuth; University of Exeter; University of Bath; University of Bonn; 2018 EEA-ESEM; 2018 International Conference on Economic Theory and Applications (Chengdu)
- 2017: Shanghai University of Finance and Economics; Xiamen University; Shandong University; Deakin University; Australian National University; Macquarie University; The 2017 Asian Meeting of the Econometric Society; The 2017 China Meeting of the Econometric Society
- 2016: American Law and Economics Association Annual Meeting; Boston University Theory Workshop
- 2015: UNSW Theory Workshop; Midwest Economic Theory Meeting; The Chinese University of Hong Kong (DSE Department)
- 2014: Southern Economic Association Annual Meeting; 10th CIREQ, Concordia University

TEACHING EXPERIENCE

- Instructor, Mechanism Design and Social Choice (Master Level, co-taught with Benny Moldovanu), Institute for Microeconomics, University of Bonn, 2020
- Instructor, Industrial Organization (Master Level, co-taught with Boaz Zik), Institute for Microeconomics, University of Bonn, 2018-2020
- Teaching Fellow, Principles of Microeconomics, Department of Economics, Boston University, 2014
- Teaching Assistant, Game Theory (Master Level), Industrial Organization (Master Level), Behavioral Economics, Intermediate Microeconomics, Government, Business and Labor Department of Economics, Boston University, 2009 –2015

OTHER WORK EXPERIENCE

- Research Assistant, Jian Gao, China Development Bank (Vice-Governor), Summer 2014
- Research Intern, Census and Statistic Department, Hong Kong, Summer 2008
- Research Assistant, Professor Bryan S. Turner, Asia Research Institute, National University of Singapore, Singapore, Summer 2007

FELLOWSHIPS AND AWARDS (SELECTED)

- Distinction in Macro Qualifying Exam, Boston University, Spring 2010
- Dean's Fellow, Boston University, Autumn 2009-Spring 2014
- Full Ride Scholarship, The Chinese University of Hong Kong, 2005-2009
- Yasumoto International Exchange Scholarship, Fall 2007

REFeree SERVICE: The Journal of Economic Theory, European Economic Review, International Review of Law & Economics, Economics Bulletin