

# Giovanni Maggi

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[Department of Economics](#)

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## Research and Teaching Interests

- International Trade
- International Political Economy
- Contracts and Institutions

## Education

- Universita' Bocconi, Milano, Laurea in Discipline Economiche e Sociali, 1989
- Stanford University, Ph.D. in Economics, 1994

## Primary Employment

- Professor of Economics and International Affairs, Yale University, 2007-
- Professor of Economics, Princeton University, 2002-2007
- Associate Professor of Economics, Princeton University, 2001-2002
- Assistant Professor of Economics, Princeton University, 1994-2001

## Other Academic Positions

- Affiliated Professor, [Graduate School of Economics, Getulio Vargas Foundation](#)
- Interdisciplinary Professor, [MacMillan Center for International and Area Studies](#)
- Faculty Member, [Cowles Foundation](#)
- Faculty Research Associate, [National Bureau of Economic Research](#)

## Editorial Activity

- Co-Editor, *Journal of International Economics*, 2010-2018
- Associate Editor, *American Economic Review*, 2003-2006

## Fellowships and Grants

- Scholarship from Fondazione L.Einaudi di Torino, 1989-1990
- Scholarship "L. Jona", Istituto Bancario San Paolo di Torino, 1990-1992
- CEPR (Stanford) Fellowship 1992-1993

- Alfred P. Sloan Dissertation Fellowship, 1993-1994
- Research Fellowship, IGIER, Milano, 1997
- Jacob Viner University Preceptorship, Princeton University, 1997-2000
- Alfred P. Sloan Research Fellowship, 1999-2000
- National Science Foundation, "Complexity Costs and Contract Incompleteness," 2001-2003 (Collaborator: Pierpaolo Battigalli)
- National Science Foundation, "Modes of Governance in International Organizations," 2004-2007 (Collaborators: Pierpaolo Battigalli and Massimo Morelli)

## Publications

- "Technology gap and international trade: an evolutionary model," *Journal of Evolutionary Economics*, vol. 3, pp. 109-126, 1993.
- "On countervailing incentives," *Journal of Economic Theory*, vol.66(1), pp.238-63, June 1995 (with Andres Rodriguez-Clare).
- "Costly distortion of information in agency problems," *The Rand Journal of Economics*, vol.26, pp.675-89, Winter 1995 (with Andres Rodriguez-Clare).
- "Strategic trade policies with endogenous mode of competition," *The American Economic Review*, vol 86(1), pp. 237-58, March 1996.
- "Endogenous leadership in a new market," *The Rand Journal of Economics*, vol 27, pp. 641-59, Winter 1996.
- "The value of trade agreements in the presence of political pressures," *Journal of Political Economy*, vol. 106, pp.574-601, June 1998 (with Andres Rodriguez-Clare).
- "A note on 'Strategic Trade Policy Design under Asymmetric Information and Public Contracts'," *Review of Economic Studies*, vol. 65(3), pp.623-625, July 1998.
- "Free trade vs. strategic trade: a peak into Pandora's box" (with Gene Grossman), in R. Sato, R.V. Ramachandran and K. Mino (eds.), Global Competition and Integration, Kluwer Academic Publishers, Boston/Dordrecht/London, 1998, pp. 9-32.
- "The role of multilateral institutions in international trade cooperation," *The American Economic Review*, vol. 89(1), pp.190-214, March 1999.
- "Strategic trade policy under incomplete information," *International Economic Review*, vol. 40, pp. 571-594, August 1999.
- "The value of commitment with imperfect observability and private information," *The Rand Journal of Economics*, vol.30, pp. 555-574, Winter 1999.
- "Protection for Sale: an empirical investigation," *The American Economic Review*, vol. 89, pp. 1135-1155, December 1999 (with Pinelopi Goldberg).
- "Import penetration and the politics of trade protection," *Journal of International Economics*, vol. 51, pp. 287-304, August 2000 (with Andres Rodriguez-Clare).
- "Work environment and individual background: explaining regional shirking differentials in a large Italian firm," *The Quarterly Journal of Economics*, vol.CXV, pp.1057-1090, August 2000 (with Andrea Ichino).

- "Trade and Diversity," *The American Economic Review*, vol. 90(5), pp. 1255-1275, December 2000 (with Gene Grossman).
- "Rigidity, Discretion and the Costs of Writing Contracts," *The American Economic Review*, vol. 92(4), pp. 798-817, September 2002 (with Pierpaolo Battigalli).
- "Self-Enforcing Voting in International Organizations," *The American Economic Review*, vol. 96(4), pp. 1137-1158, September 2006 (with Massimo Morelli).
- "A Political-Economy Theory of Trade Agreements," *The American Economic Review*, vol. 97(4), pp. 1374-1406, September 2007 (with Andres Rodriguez-Clare).
- "Costly Contracting in a Long-Term Relationship," *The Rand Journal of Economics*, vol. 39(2), pp. 352-377, Summer 2008 (with Pierpaolo Battigalli).
- "Trade Agreements as Endogenously Incomplete Contracts," *The American Economic Review*, vol. 100(1), pp. 394-419, March 2010 (with Robert W. Staiger and Henrik Horn).
- "The Role of Dispute Settlement Procedures in International Trade Agreements," *The Quarterly Journal of Economics*, vol. 126(1), pp. 475-515, February 2011 (with Robert W. Staiger).
- "International Trade Agreements," in G. Gopinath, E. Helpman and K. Rogoff (eds.), *The Handbook of International Economics*, vol. 4, Elsevier, 2014.
- "Optimal Design of Trade Agreements in the Presence of Renegotiation," *American Economic Journals: Microeconomics* vol. 7(1), pp. 109-143, February 2015 (with Robert W. Staiger).
- "Uncertainty and Trade Agreements," *American Economic Journals: Microeconomics* vol. 7(4), pp. 1-42, November 2015 (with Nuno Limão).
- "Issue Linkage," in K. Bagwell and R.W. Staiger (eds.), *The Handbook of Commercial Policy*, vol. 1, Elsevier, 2016.
- "Trade Disputes and Settlement," *International Economic Review* vol. 59(1), pp. 19-50, February 2018 (with Robert W. Staiger).
- "Anti-Lobbying Gains From International Agreements," *Journal of Monetary Economics*, forthcoming.