

## BOYOUNG SEO

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### Appointments

Assistant Professor, Kelley School of Business, Indiana University, 2016-present.

### Education

<i>Degree</i>	<i>Field</i>	<i>Institution</i>	<i>Year</i>
Ph.D.	Economics	University of Minnesota	2016
M.A.	Economics	University of Minnesota	2015
M.A.	Economics	Yonsei University, Seoul, Korea	2011
B.B.A.	Business Administration	Yonsei University, Seoul, Korea	2009
B.A.	Economics	Yonsei University, Seoul, Korea	2009

### Major Fields of Concentration

Industrial Organization, Applied Microeconomics, Econometrics

### Working Papers

- “Firm Scope and the Value of One-Stop Shopping in Washington State’s Deregulated Liquor Market,” under review.
- “Tax Revenues When Substances Substitute: Marijuana, Alcohol, and Tobacco,” with Keaton Miller, under review.
- “Why Don’t Retail Prices Move Vary Seasonally with Demand?,” with R. Andrew Butters and Daniel W. Sacks, under review.
- “Identification and Estimation of Discrete Choice Demand Models when Observed and Unobserved Product Characteristics Are Correlated,” with Amil Petrin.

### Work in Progress

- “Minimizing Fleet Emissions through Optimal EV Subsidy Design and Vehicle Replacement,” with Matthew H. Shapiro.
- “Dynamics of Controlling Interest and Investment in Shale Oil,” with Thomas J. Holmes and Matthew H. Shapiro.

### Publications

- “The Effects of Public and Private School on Academic Achievement,” with Sun Ku Hahn and Tae-Whan Kim, *Seoul Journal of Economics*, 27:10 (2014): 137-147.

### Presentations

- 2019 University of Notre Dame; KWEN Workshop at the ASSA Meetings; NBER Economics of Autonomous and Electric Vehicles Meeting at Stanford (scheduled); Singapore Management University (scheduled)
- 2018 DePaul university; Asian Meeting of the Econometrics Society; European Meeting of the Econometrics Society; Midwest Economics Association Annual Meeting; EARIE Annual

- Conference
- 2017 International Conference on Recent Trends in Economics at Sungkyunkwan University; Eastern Economics Association Annual Meeting; Midwest Economics Association Annual Meeting; Western Economics Association Annual Meeting;
- 2016 Yale School of Management; Purdue University; Kelley School of Business at Indiana University; Simon Business School at University of Rochester; PUC Chile; NBER meeting of Industrial Organization at Stanford University; Midwest Economics Association Annual Meeting; Young Economist Workshop at Yonsei University; Minneapolis Fed

### Honors and Awards

- 2017 Research Data Funding from Kelley School of Business, Indiana University, Bloomington, Indiana.
- 2015 - 2016 *Doctoral Dissertation Fellowship*, University of Minnesota, Minneapolis, Minnesota.
- 2014 *Second Place*, Third Year Paper Competition, Department of Economics, University of Minnesota, Minneapolis, Minnesota.
- Summer 2014 *Graduate Research Program Partnership Fellowship*, University of Minnesota, Minneapolis, Minnesota.
- 2011 - 2012 *Bruce and Mildred Mudgett Fellowship*, University of Minnesota, Minneapolis, Minnesota.
- 2009 - 2011 *Brain Korea 21 Fellowship*, Yonsei University, Seoul, Korea.
- 2006 - 2009 *Altwell Mincho Scholarship*, Altwell Mincho Scholarship Foundation, Seoul, Korea.

### Referee Activity

*International Journal of Economics and Business Research; Journal of Modeling in Management*

### Teaching

- 2016 - present *Data Analysis Using Economic Modeling* and graduate level *Econometric Methods in Business II*, Kelley School of Business, Indiana University, Bloomington, Indiana.
- 2012 - 2013 Graduate level *Microeconomic Theory* sequence as a *Teaching Assistant*. Department of Economics, University of Minnesota, Minneapolis, Minnesota.
- 2009 - 2011 *International Trade Theory* as a *Teaching Assistant*, Department of Economics, Yonsei University, Seoul, Korea.