

Emanuel Ornelas

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Current Appointments

Sao Paulo School of Economics-FGV

Professor, 2014-

Centre for Economic Performance (CEP)

Associate, Trade Programme, 2013-

Director, Globalisation Programme, 2010-2013 (Acting Director, 2008-2009)

Centre for Economic Policy Research (CEPR)

Research Fellow, 2010-

International Growth Centre (IGC)

Research Affiliate, 2009-

CESifo

Research Fellow, 2013-

Trade, Integration, and Growth Network (TIGN)

Advisory Committee, 2014-

Editorial Positions

Journal of International Economics, Associate Editor, 2010-

Revista EconomiA, Associate Editor, 2012-

Previous Appointments

London School of Economics

Associate Professor (with tenure), 2008-2016 (on leave during 2014-2016)

Assistant Professor, 2007-2008

Ibmec-RJ (Brazil), Assistant Professor, 2005-2007

University of Georgia, Assistant Professor, 2002-2007 (on leave during 2005-2007)

Education

University of Wisconsin-Madison

Ph.D., Economics, 2002

M.Sc., Economics, 1999

Catholic University of Rio de Janeiro, Brazil

M.Sc., Economics, 1997

Federal University of Minas Gerais, Brazil

B.Sc., Economics, 1993

Research Interests

International Trade, Trade Policy, Political Economy, Theories of the Firm

Main Publications

“The Limits of Political Compromise: Debt Ceilings and Political Turnover,” with Alexandre Cunha
Journal of the European Economic Association 16(3), 781–824, June 2018

“Special and Differential Treatment for Developing Countries”

In K. Bagwell & R. W. Staiger (eds.), *Handbook of Commercial Policy*, Elsevier/North Holland, Volume 1B, Chapter 7, 369-432, 2016

- Featured in *The Washington Post*, “[What is GSP and why does it matter for U.S. trade?](#)” Jan. 25th 2018
- Featured in *Trade Talks*, Episode 19, “[GSP—Low Tariffs for Development?](#)” Jan. 19th 2018

“Institutions and Export Dynamics,” with Luis Araujo & Giordano Mion

Journal of International Economics 98, 2-20, January 2016

- Lead article
- Haralambos Simeonidis Award for Best Paper by an Economist in a Brazilian Institution, 2016

“Unbundling Ownership and Control,” with Daniel Ferreira & John L. Turner

Journal of Economics & Management Strategy 24(1), 1-21, Spring 2015

- Lead article

“Free Trade Agreements and the Consolidation of Democracy,” with Xuepeng Liu

American Economic Journal: Macroeconomics 6(2), 29-70, April 2014

- Featured in AEA’s [Research Highlight](#)

“Sequential Exporting,” with Facundo Albornoz, Hector Calvo-Pardo & Gregory Corcos

Journal of International Economics 88(1), 17-31, September 2012

- Featured in ESRC’s 2013 [Re-igniting Growth](#) report
- Among the [Most Cited Journal of International Economics Articles](#), as of February 2017
- Chair Jacquemin award for best paper on Heterogeneous Firms and Trade Policy (ETSG), 2009

“Protection and International Sourcing,” with John L. Turner

Economic Journal 122(559), 26-63, March 2012

“The ASEAN Free Trade Agreement: Impact on Trade Flows and External Trade Barriers,” with H. Calvo-Pardo & C. Freund. In R. Barro & J. Lee (eds.), *Costs and Benefits of Economic Integration in Asia*, 157-186, Oxford University Press, 2011

“Regional Trade Agreements,” with Caroline Freund

Annual Review of Economics 2, 139-167, September 2010

“Does Regionalism Affect Trade Liberalization toward Nonmembers?” w/ A. Estevadeordal & C. Freund
Quarterly Journal of Economics 123(4), 1531-1575, November 2008

- Featured in *The Economist*, “[Afta Doha](#),” September 4th 2008

“Trade Liberalization, Outsourcing, and the Hold Up Problem,” with John L. Turner

Journal of International Economics 74(1), 225-241, January 2008

“Feasible Multilateralism and the Effects of Regionalism”
Journal of International Economics 74(1), 202-224, January 2008

“Efficient Dissolution of Partnerships and the Structure of Control,” with John L. Turner
Games and Economic Behavior 60(1), 187-199, July 2007

“Exchanging Market Access at the Outsiders’ Expense—the Case of Customs Unions”
Canadian Journal of Economics 40(1), 207-224, February 2007

“Rent Destruction and the Political Viability of Free Trade Agreements”
Quarterly Journal of Economics 120(4), 1475-1506, November 2005

- Reprinted in Alan O. Sykes (ed.), *Economics of International Trade Law*, Edward Elgar, 2012
- Haralambos Simeonidis Award for Best Paper by an Economist in a Brazilian Institution, 2005

“Endogenous Free Trade Agreements and the Multilateral Trading System”
Journal of International Economics 67(2), 471-497, December 2005

“Trade Creating Free Trade Areas and the Undermining of Multilateralism”
European Economic Review 49(7), 1717-1735, October 2005

Working Papers

“Preferential Trade Agreements and the Labour Market”
 In G. Felbermayr & M. Larch (eds.), *Regional Megadeals: New Trends, New Models, New Insights?* MIT Press, forthcoming

“Preferential Trade Agreements and Global Sourcing,” with John L. Turner & Grant Bickwit

“The not-so-generalized effects of the Generalized System of Preferences,” with Marcos Ritel

“Trust-Based Trade,” with Luis Araujo

“Supply and Demand Shocks in Brazil” (retired)

“Do Speed Cameras Reduce Traffic Accidents and Fatalities?” with D. Ornelas & M. Mello (retired)

Work in Progress

“The Impact of the Generalized System of Preferences on Firm Export Performance,” with Facundo Albornoz & Irene Brambilla

“Trade Liberalization and Third-Market Effects,” with Fabrice Defever

“Sequential Product Exporting,” with Facundo Albornoz, Hector Calvo-Pardo & Gregory Corcos

“Export dynamics and global sourcing: how experience affects the provision of service inputs,” with Giuseppe Berlingieri and Luca Marcolin

“Political Competition and the Strategic Adoption of Free Trade Agreements”

Publications in Portuguese

“New Directions for Brazil’s Trade Policies,” with Lucas Ferraz and Joao P. Pessoa
In V. Teles (ed.), *Propostas de Reformas para Destravar o Brasil*, Fundação Getulio Vargas, forthcoming.

“The Performance of Brazil in the WTO’s Dispute Resolution System,” with Diana Bello
Economia 9(2), 265-284, May/August 2008

“Taxation in the Brazilian Construction Sector: a Redistributive Instrument?” (lead article)
Brazilian Journal of Business Economics 5(2), 7-20, July/December 2005

“Lower Indirect Taxes in the Brazilian Agricultural Sector: Who Gains? Who Loses?”
Brazilian Journal of Applied Economics 5(3), 569-599, September 2001

Other Writings

“Does special treatment in trade benefit developing countries?”
LSE Business Review, August 2016

“Special and differential treatment for developing countries reconsidered”
Vox, May 2016

“Sequential Exporting: how firms break into foreign markets,” w/ F. Albornoz, H. C-Pardo & G. Corcos
CentrePiece, CEP Magazine 16(3), 26-28, Winter 2011/2012

“Free Trade Agreements and the Consolidation of Democracy,” with Xuepeng Liu
Vox, May 2011
WTO Discussion forum: World Trade Report 2011, April 2011 [a shorter, modified version of the *Vox* column]

“Regional trade agreements: Blessing or burden?” with Caroline Freund
CentrePiece, CEP Magazine 15(1), 16-19, Summer 2010
Vox, June 2010 [a shorter, modified version of the *CentrePiece* version]

“Regionalism Worries?” with Antoni Esteveordal and Caroline Freund
Vox, July 2008

“Trade Agreements and the Brazilian Economy,” with Alexandre Cunha (in Portuguese)
Revista Trade & Culture, 24-26, November 2006

Articles on “Autarky,” “Production Possibilities,” “Trade Barriers,” “Brazil” and “European Union.” In Syed Hussain (ed.), *The Encyclopedia of Capitalism*. New York: Facts On File, 2004

Presentations

Over 150 talks at conferences, professional meetings, universities and international organizations in 30 countries of every continent except Africa

Invited seminars include: Princeton, Stanford, Yale, Yale (Leitner), Michigan, Wisconsin-Madison, Ohio State, World Bank, UBC, Queen’s, Oxford, Cambridge, London School of Economics, Bocconi, IIES-Stockholm, the Paris School of Economics-INRA-Sciences Po joint seminar, the Geneva Trade and Development joint seminar, Seoul National

Invited conference/workshop presentations include: Princeton IES Summer Workshop, CEPR-ERWIT, Yale-Princeton Conference on Empirical Strategies in International Political Economy, IGC Trade meeting at Berkeley, Hong Kong Workshop on “Quantifying the Costs and Benefits of Regional Economic Integration,” Seoul Workshop on International Economic Institutions, Hitotsubashi COE/RES Conference on Trade and FDI, Invited Session of the LACEA Conference, Invited Sessions and Simonsen Lecture of the Latin American Meeting of the Econometric Society, Keynote Lecture at CESifo Venice Summer Institute “Regional Mega Deals: New Trends, New Models, New Insights” Workshop, Keynote Lecture at the CESifo Area Conference on Global Economy, Keynote Lecture at the “Workshop on Trade and Labor Markets in Developing Countries”

Conference and seminar organization

- Co-organizer of 4th InsTED Workshop on “Advances in Institutions, Trade and Economic Development” *joint* with 8th Sao Paulo School of Economics Conference Series, Sao Paulo—May 2017
- Co-organizer of 7th Annual Conference of the Lacea Trade, Integration and Growth Network (TING) *joint* with 9th Sao Paulo School of Economics Conference Series, Sao Paulo—May 2016
- Organizer of Sao Paulo School of Economics-FGV Applied Microeconomics seminar, March 2015-June 2018
- Co-organizer of CAGE/CEP “Trade Policy in a Globalised World” Workshop, Venice—June 2012
- Co-organizer of LSE’s CEP International weekly seminar—October 2007-December 2011
- Session organizer on “Export Dynamics,” AEA Annual Meeting, Atlanta—January 2010
- Member of paper selection committee: 2006 Anpec Congress; 2008 LAMES-LACEA Congress; 2013 European Economic Association Meeting, 2017 LAMES-LACEA Congress

Refereeing

Over sixty original papers refereed for the *Journal of International Economics*

Occasional refereeing for (multiple times: *):

<i>American Economic Review</i> *	<i>Journal of Political Economy</i>	<i>Quarterly Journal of Economics</i> *
<i>Review of Economic Studies</i> *	<i>Economic Journal</i> *	<i>International Economic Review</i> *
<i>Journal of Economic Literature</i>	<i>Journal of the European Econ. Association</i> *	<i>Review of Economics and Statistics</i>
<i>Canadian Journal of Economics</i> *	<i>Economica</i>	<i>European Economic Review</i> *
<i>AEJ: Micro</i> *	<i>AEJ: Policy</i>	<i>AEJ: Applied</i>
<i>Journal of Development Economics</i> *	<i>Journal of Economic Geography</i>	<i>Journal of Economic Theory</i>
<i>Journal of Law, Econ. & Organ.</i> *	<i>Journal of Public Economics</i> *	<i>Rand Journal of Economics</i>
<i>Economics and Politics</i> *	<i>Journal of Econ. Dynamics and Control</i>	<i>Scandinavian Journal of Economics</i>
<i>World Bank Economic Review</i>	<i>International Organization</i>	<i>J. of Intern. Trade & Econ. Dev.</i> *
<i>Review of International Economics</i>	<i>Review of World Economics</i>	<i>World Trade Review</i>
<i>J. of Environm. Econ. and Mgmt.</i>	<i>Economics Bulletin</i>	<i>International Economic Journal</i>
<i>International J. of Econ. Theory</i>	<i>International Review of Econ. & Finance</i>	<i>North American J. of Econ. & Fin.</i>
<i>Southern Economic Journal</i>	<i>The B.E. Journal of Econ. Analysis & Policy</i>	<i>Brazilian Review of Econometrics</i>
<i>Review of International Economics</i>		

Project/Grant Reviewer for:

Alfred P. Sloan Foundation
Swiss National Science Foundation
FAPESP (Brazil)

National Science Foundation
The British Academy

Nuffield Foundation
CNPq (Brazil)

Book reviewer for:

Houghton Mifflin Company
South-Western/Thomson Learning

Routledge Economics Books

Worth Publishers

Consulting Positions

Inter-American Development Bank – Consultant, 2018-2019

Ministério da Fazenda of Brazil – Consultant, 2018

Short Academic Visits

Yale University, April 2016

CEsifo Munich, September 2012

Getúlio Vargas Foundation-Sao Paulo, July 2012

Getúlio Vargas Foundation-Rio de Janeiro, April 2012

Princeton University, October 2010

University of Sydney, September 2009

International Monetary Fund, October 2007

World Bank, October 2004

Pre-PhD Academic Positions

NBER Research Assistant for Robert Staiger and Kyle Bagwell, September 1999–August 2000

Research Assistant for Philip Haile, Summer 1999

Lecturer, Catholic University-Belo Horizonte (Brazil), February 1996–June 1997

Lecturer, PUC-Rio (Brazil), August 1994–December 1995

Teaching Experience

At São Paulo School of Economics-FGV, London School of Economics; University of Georgia; PUC-Rio; Catholic University-Belo Horizonte

Graduate (PhD): International Trade; International Trade Agreements

Graduate (Masters): International Trade; Multinational Firms; The World Trading System

Undergraduate: International Trade Agreements; International Trade; International Business; Intermediate Microeconomics; Game Theory; Monetary Economics; Principles of Microeconomics

Short courses on *Trade Agreements* at the Graduate Institute of International and Development Studies-World Trade Organization in Geneva; the Centro Studi Luca d'Agliano-CEPR-University of Milan-

University of Turin Summer School in Gargnano; Fundação João Pinheiro in Belo Horizonte; and Sociedade Brasileira de Econometria Meeting in Natal

Awards, Honors, Grants

1th ranked Economist in Brazil, RePEc (as of September 2018)

12th ranked Economist in Latin America (3rd in last 10 years) RePEc (as of September 2018)

92th Top Trade Economist, RePEc (as of September 2018)

101st Top Young Economist (15 years or less), RePEc (as of September 2018)

Simonsen Lecture at the LAMES-Latin American Meeting of the Econometric Society, Buenos Aires, 2017

Haralambos Simeonidis Award for Best Paper by an Economist Affiliated to a Brazilian Institution, 2016

Keynote Speaker at 14th Arnoldshain Seminar on “Institutions, Trade and Economic Policy,” Cordoba, Argentina, 2016

Keynote Speaker at “Workshop on Trade and Labor Markets in Developing Countries,” Sao Paulo, 2016

Brazilian Research Council (CNPq) Productivity Grant, 2006-2207 and 2015-2018

Keynote Speaker at CESifo Summer Institute Workshop “Regional Mega Deals: New Trends, New Models, New Insights,” Venice, 2014

Santander Travel Fund, 2013

Excellence in Refereeing Award, American Economic Review, 2012

Keynote Speaker at CESifo Global Economy Conference, Munich, May 2012

Participation in WTO’s High Level Discussion on the Interaction between Regional and Multilateral Economic Integration Processes hosted by Director General Pascal Lamy, July 2011

Discussant of the WTO’s World Trade Report 2011 at its official launching, July 2011

Chair Jacquemin award for “best paper on Heterogeneous Firms and Trade Policy” (ETSG), 2009

ESRC Research Grant (with Facundo Albornoz, Sebastian Galiani & Toke Aidt), “International Dimensions of Political Regime Dynamics,” 2008-2010

British Academy Research Grant (with Facundo Albornoz, Hector Calvo & Gregory Corcos), 2008

SCIFI-GLOW Research Grant, 2008-2012

Terry-Sanford Research Award, University of Georgia, 2005 and 2006

Haralambos Simeonidis Award for Best Paper by an Economist Affiliated to a Brazilian Institution, 2005

Brazilian National Treasury Award for Research on Mercosur (2nd prize), 2005

UGARF Research Grant, University of Georgia, 2003 and 2005

World Bank Research Grant (with Caroline Freund), 2003

University of Wisconsin (WARF) Dissertation Fellowship, 2001-2002

Brazilian National Treasury Award for Research in Public Finance (Honorable Mention), 1999

Harold Groves Prize for Best First-Year Paper, University of Wisconsin-Madison, 1998

Personal

Citizenship: Brazil and United Kingdom

Born in 1972