

ALJOSCHA JANSSEN

+65 68261350 ◊ ajanssen@smu.edu.sg
90 Stamford Rd ◊ Singapore 178903
SOE/SOSS Building ◊ Level 5, Room 5053

PERSONAL INFORMATION

Date of Birth: August 05, 1989
Citizenship: German

ACADEMIC APPOINTMENTS

Singapore Management University *August 2019 - present*
Assistant Professor of Economics

EDUCATION

Stockholm School of Economics, PhD Candidate in Economics *August 2014 - July 2019*
Supervisor: Richard Friberg

Stanford University, Visiting Student Researcher *September 2016 - June 2017*
Faculty Sponsor: Liran Einav

University of St. Gallen, MA in Quantitative Economics and Finance *August 2013 - August 2014*
Double Degree Program
Thesis Supervisor: Stefan Buehler

Stockholm School of Economics, MSc in Economics *August 2012 - August 2014*
Double Degree Program
Thesis Supervisor: Jörgen Weibull

Ludwig Maximilians University Munich, BSc in Economics *April 2009 - August 2011*
Stockholm University, Exchange Student *August 2010 - January 2011*

RESEARCH INTERESTS

Industrial Organization, Quantitative Marketing, Health Economics, Applied Microeconomics

Methods: Causal Inference, Structural Econometrics, Game Theory, Machine Learning

RESEARCH PAPER

Switching Costs, Brand Premia and Behavioral Pricing in the Pharmaceutical Market
[Unicredit & Universities Best Job Market Paper Award, November 2018]
[R&R, *The Economic Journal*]

Retail Pharmacies and Drug Diversion during the Opioid Epidemic (Together with Xuan Zhang)
[Conditionally Accepted, *American Economic Review*]

Price Dynamics of Swedish Pharmaceuticals
[*Rising Star Session, EARIE 2018*]
[*Best Paper Award, RGS Doctoral Conference in Economics 2018*]
[Accepted, *Quantitative Marketing and Economics*]

Obfuscation and Rational Inattention (Together with Johannes Kasinger)
[*R&R, Journal of Industrial Economics*]

Does a district mandate matter for the behavior of politicians? An analysis of roll-call votes and parliamentary speeches (Together with Andreas Born)
[*European Journal of Political Economy* 2022]

Pregnancy persistently reduces alcohol purchases: Causal evidence from scanner data (Together with Elle Parslow)
[*Health Economics* 2021]

Does precise case disclosure limit precautionary behavior? Evidence from COVID-19 in Singapore (Together with Andreas Born)
[*Economic Analysis and Policy* 2021]

Innovation Begets Innovation and Concentration: The Case of Upstream Oil & Gas in the North Sea (Together with Michele Fioretti, Alessandro Iaria, Clément Mazet, and Robert Perrons)

The Importance of the First Generic Substitution: Evidence from Sweden (Together with David Granlund)

WORK IN PROGRESS

Search Costs in the Mutual Fund Industry (Together with Jurre Thiel)

Product Variety and Risky Behavior

Catching up on Green Patents: Evidence from the Electric Vehicle (Together with Michele Fioretti and Yihan Yan)

The Impact of Washtrading: Evidence from NFT Markets (Together with Jin Peiyi)

TEACHING EXPERIENCES

Singapore Management University:

Microeconomics: Undergraduate Level

Spring 2020, 2021, 2022

Empirical Industrial Economics: Undergraduate Level

Spring 2020, 2021

Empirical Industrial Economics: Master Level

Spring 2022

Stockholm School of Economics (Teaching Assistant):

Microeconomics: Undergraduate Level

Fall 2015, Fall 2017

Dynamic Macroeconomics: Graduate Level

Spring 2016

PRESENTATIONS

2022: Seminar, *INSEAD*; 2022 Asian Meeting of the Econometric Society in East and South-East Asia, *Online*; European Summer Meetings of the Econometric Society, *Bocconi University*; Annual Congress of the European Economic Association (EEA), *Bocconi University*, 48th Annual Conference of the European Association for Research in Industrial Economics (EARIE), *Vienna, by Coauthor*; Seminar, *National University of Singapore, Business School*

2021: ASSA 2021 Virtual Annual Meeting, *American Economic Association*; Health Workshop, *Singapore Management University, Online*; International Industrial Organization Conference (IIOC), *Online*; European Summer Meetings of the Econometric Society, *Online*; 48th Annual Conference of the European Association for Research in Industrial Economics (EARIE), *Online*, Asia-Pacific Industrial Organization Society (APIOS), *NUS, Online*

2020: Annual Congress of the European Economic Association (EEA), *Online*; Seminar, *Research Institute of Industrial Economics (IFN), Online*, Student Seminar, *ITAM, Online*

2019: Seminar, *Hanken School of Economics*; Seminar, *Copenhagen Business School*; Seminar, *National University of Singapore, Business School*; Seminar, *Singapore Management University*; Seminar, *University of Sydney*; Seminar, *University of Melbourne, Institute of Applied Economic & Social Research*; Seminar, *CREST- Ecole Polytechnique*; Seminar, *Instituto Tecnológico Autónomo de México*; The 17th Annual International Industrial Organization Conference (IIOC), *Boston*; Asia-Pacific Industrial Organization Society (APIOS), *Hitotsubashi University*

2018: RGS Doctoral Conference in Economics, *Ruhr Graduate School of Economics*; Brown Bag Seminar, *Stockholm School of Economics (2x)*; ENTER Jamboree Conference, *Toulouse School of Economics*; The 16th Annual International Industrial Organization Conference (IIOC), *Indianapolis*; Seminar, *Universidad Carlos III de Madrid*; 23rd Spring Meeting of Young Economists, *University of the Balearic Islands, Palma*; Annual Congress of the European Economic Association (EEA), *Cologne*; Annual Conference of the European Association for Research in Industrial Economics (EARIE), *Athens*; Annual Meeting Verein für Socialpolitik (VfS), *Freiburg*; XXXIII Jornadas de Economía Industrial, *Barcelona*; Seminar, *Research Institute of Industrial Economics (IFN), Stockholm*; Seminar, *University of Gothenburg*; Microwave Seminar, *Stockholm University*; Empirics and Methods in Economics Conference (EMCON), *Northwestern University*; ENTER Student Seminar, *University College London*; Seminar, *University of Umea*; Seminar, *University of Bern*; Industrial Organization Workshop, *University of St. Gallen*; Seminar, *NHH - Norwegian School of Economics*; 43 Simposio de la Asociación Española de Economía, *Madrid*; European Winter Meeting of the Econometric Society, *University of Naples Federico II, Naples, Italy*

2017: Student IO Day, *Toulouse School of Economics*; Swedish Workshop on Competition Economics and Public Procurement; Lunch Brown Bag, *Stockholm School of Economics*; SUDSWEC, *Stockholm*; Student Workshop in Industrial Organization, *Stanford University*

2016: PhD Workshop, *Stockholm School of Economics*; ENTER Jamboree Conference, *Madrid*

PROFESSIONAL SERVICES

Referee American Economic Review (2×), Applied Economic Letters, International Journal of Industrial Organization, Journal of Asian Economic, Journal of Industrial Economics, Public Choice

RESEARCH EXPERIENCES

Research Assistant for Giancarlo Spagnolo	<i>August 2015 - May 2016</i>
European Network for Training in Economic Research Coordinator	<i>August 2015 - July 2016</i>
United Nations, ESCAP Internship, Economic Research	<i>June 2013 - September 2013</i>
Max Planck Institute for Intellectual Property and Competition Research Assistant	<i>May 2011 - Oktober 2011</i>

PROFESSIONAL EXPERIENCES

Bayerische Landesbank Internship, Economic and Investment Research	<i>April 2012 - June 2012</i>
Mücke Sturm & Company Management Consulting Internship, Management Consultant	<i>January 2012 - March 2012</i>
Metro AG Internship, Competition Economics	<i>September 2011 - December 2011</i>
Economics Ministry of North-Rhine Westphalia Internship, Economic Research	<i>August 2009 - October 2009</i>
Civilian Service, Biometry Assistance in statistical analysis	<i>July 2008 - March 2009</i>

SCHOLARSHIPS, HONORS, GRANTS

Singapore Ministry of Education (MOE) Tier 1 Academic Research Fund	<i>October 2020</i>
Unicredit & Universities Best Job Market Paper Award	<i>November 2018</i>
Jan Wallander and Tom Hedelius Research Grant	<i>July 2017 - now</i>
Best Paper Award RGS Doctoral Conference	<i>February 2018</i>
Hedelius Research Fellowship	<i>September 2016 - June 2017</i>
Stockholm School of Economics Short Research Travel Grants	
Stockholm School of Economics Graduate Student Scholarship	<i>August 2014 - August 2016</i>
Double Degree Scholarship	<i>August 2013 - June 2014</i>
Erasmus Scholarship	<i>August 2010 - January 2011</i>

OTHER SKILLS

Computer	R, Python, Matlab, Stata, Eviews, MySQL, LaTeX
Languages	German (native), English (fluent), French (basic), Swedish (basic)