

# Tong NI (倪童)

# School of Economics, Singapore Management University

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#### **Contact Information**

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#### **Personal Information:**

Date of birth: 24/07/1996

Sex: Male

Citizenship: Chinese

#### **Undergraduate Studies:**

B.Eng., Electrical Engineering and Automation, School of Electrical Engineering, Xi'an Jiaotong University, 2014-2018

### **Masters Level Work:**

Diplôme d'Ingénieur (equivalent to MSc. Eng., Dual Degree), CentraleSupélec (Paris-Saclay University), 2016-2018

M.Econ., Applied Economics, Jinhe Center for Economic Research, Xi'an Jiaotong University, 2018-2021

#### **Graduate Studies:**

Singapore Management University, 2021 to present

Thesis Title: "Essays on International Trade and Spatial Economics"

Expected Completion Date: June, 2026

### Thesis Committee and References:

Yuan MEI (co-advisor)
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## **Haichao FAN**

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### **Teaching and Research Fields:**

Primary fields: International Trade, Spatial Economics

Secondary fields: Applied Microeconomics

### **Teaching Experience:**

Teaching Assis	tant, Singapore Management University
2024-2025	International Economics (Undergraduate), Prof. Yuan Mei
2024	International Economics (Undergraduate), Prof. Yang Jiao
2023	Economics of Globalization (Undergraduate), Prof. Yuan Mei
2023-2025	Macroeconomics II (Undergraduate), Prof. Jianhuan Xu
2022-2024	Microeconomics II (Ph.D.), Prof. Shurojit Chatterji
Teaching Assis	tant, Xi'an Jiaotong University
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2020	Econometrics I (Master's), Prof. Weihong Zeng
2020	Panel Data Analysis (Master's), Prof. Goeun Lee

2020 Principles of Economics (Undergraduate), Prof. Yu-sen Kwoh

### **Research Experience:**

2024	Research Assistant to Prof. Lin Ma, Singapore Management University
2023	Research Assistant to Prof. Christine Ho, Singapore Management University
2023-2025	Research Assistant to Prof. Pao-Li Chang, Singapore Management University
2022-2024	Research Assistant to Prof. Yuan Mei, Singapore Management University

### **Professional Activities:**

Journal Referee: Economic Modelling, Review of Economics of the Household, Review of World **Economics** 

Workshop Organization: SMU International Trade Study Group, 2024-2025 Summer School: CUHK Summer School of Asia in the Global Economy, 2024

### **Conference and Seminar Presentations:**

2025	China Economic Annual Conference (Shanghai Jiaotong University)*, Shanghai
	University of Finance and Economics*, Fudan University*, Nankai University*,
	Singapore Management University, HKUST-Fudan-SMU Conference on
	International Economics (Fudan University), Asia Pacific Trade Seminars
	(University of Tokyo)
2024	European Trade Study Group (Athens University of Economics and Business),
	Asian Meeting of Econometrics Society (Zhejiang University), Singapore Rising
	Scholars Conference (Best Paper Award, SMU)

<sup>\*</sup> scheduled

# **Honors, Scholarships, and Fellowships:**

2025-2026 Interdisciplinary Doctoral Fellowship, SMU	
2024-2025 Presidential Doctoral Fellowship, SMU	
Best First-Year Student Award, SMU	
2021-2025 Doctoral Full Scholarship, Singapore Ministry of Education	
Distinguished Master's Thesis Award, XJTU	
2018-2021 Academic Scholarship, XJTU	
2016-2018 Eiffel Scholarship, France Ministry for Europe and Foreign Aff	airs

### **Publications:**

"Climate Change, Trade Cost, and Economic Growth: A Quantitative Estimation Based on International Shipping Data", with Huanhuan Wang and Ce Guo, *Journal of Management World* (in Chinese, 管理世界), 2025, 41(09), 94–118.

### **Research Papers:**

"Carbon Border Adjustment Mechanism and Trade Policy: A Quantitative Analysis", with Haichao Fan, Yuan Mei, and Huanhuan Wang (<u>Job Market Paper</u>), 2025

Abstract: The European Union (EU) has introduced the Carbon Border Adjustment Mechanism (CBAM) to curb carbon leakage and incentivize global climate policy alignment. We develop a multicountry, multi-sector general equilibrium model featuring input—output linkages, carbon supply chains, and global emission externalities to evaluate the environmental and economic impacts of the EU's CBAM. Our results show that unilateral implementation modestly reduces global emissions due to carbon leakage through global energy markets. Global welfare improves marginally when environmental benefits are accounted for. When other countries respond optimally, strategic carbon policy adjustments under a non-cooperative Nash equilibrium enhance global emission reductions by mitigating both carbon leakage and free-riding. Under a cooperative equilibrium with Nash bargaining, multilateral negotiations yield substantial welfare and environmental gains, with the CBAM functioning as an effective enforcement device that raises the cost of disagreement and fosters deeper global climate cooperation.

"Tariffs as Bargaining Chips: A Quantitative Analysis of the U.S.-China Trade War", with Naiyuan Hu and Yuan Mei, 2025, Revise and Resubmit at American Economic Journal: Microeconomics

**Abstract:** Non-cooperative tariffs change outside options and thus affect welfare outcomes in potential tariff negotiations. We focus on the U.S.-China trade war from 2018 through 2019 and examine whether such tariffs can serve as leverage to improve U.S. post-negotiation welfare. With a multi-country, multi-sector quantitative trade model, we simulate negotiations from two starting points: the 2017 baseline and the 2019 trade-war equilibrium. Our results show that, across reasonable estimates of U.S. bargaining power, imposing trade-war tariffs before the negotiations consistently enhances U.S. post-negotiation welfare.

"Investing in a Mobile Asset: Higher Education, Graduate Mobility, and Underinvestment", with Naiyuan Hu, Lin Ma, and Ben Zou, 2025

Abstract: Higher education produces a mobile asset—skilled graduates—who may leave the jurisdiction where they were trained, making education a "leaky" investment for local governments. We develop a dynamic spatial life-cycle general equilibrium model in which individuals endogenously choose education and migration, while local governments allocate budgets and set admission policies. Quantified to the context of China, the model shows that the observed college expansion path reflects substantial underinvestment relative to a central planner benchmark, leaving large efficiency and equality gains unrealized. Underinvestment persists in a decentralized, locally funded Nash equilibrium, as provinces strategically free ride on inflows of graduates educated elsewhere and hold back their own investment, leading to national inefficiency. Optimal place-based strategies depend on development stage: advanced regions benefit from front-loaded education investment, whereas lagging provinces optimally delay investment until productivity and retention conditions improve.

### **Computer Skills:**

MATLAB, Stata, Julia, Python, LATEX

### **Languages:**

English (Fluent), French (Intermediate), Mandarin Chinese (Native)