

Massimiliano LANDI

School of Economics
Singapore Management University (SMU)
90 Stamford Road, Level 5
Singapore 178903

Email: landim@smu.edu.sg

Office Phone: (+65) 68280872



Education

PhD, University of Pennsylvania, United States of America, 2004

PhD, University of Pennsylvania, United States of America, 2004

PhD, University of Bologna, Italy, 2001

Academic Appointments

Associate Professor of Economics (Education), School of Economics, SMU, Jul 2013 - Present

Assistant Professor of Economics (Education), School of Economics, SMU, Jul 2012 - Jun 2013

Assistant Professor of Economics, School of Economics, SMU, Apr 2007 - Jun 2012

Assistant Professor of Economics, School of Economics and Social Sciences, SMU, Jul 2004 - Mar 2007

Academic Administrative Positions

Associate Dean (Undergraduate Student Matters and Alumni Affairs), School of Economics, SMU, Jul 2021 - Present

Associate Dean (Undergraduate and Student Affairs), School of Economics, SMU, Jul 2015 - Jun 2021

RESEARCH

Research Interests

Political Economics, Applied Microeconomics, Game Theory

Publications

Journal Articles [Refereed]

Allocating vehicle registration permits, by LANDI, Massimiliano; MENICUCCI, Domenico. (2024). *Journal of Economic Behavior & Organization*, 221 327-349. <https://doi.org/10.1016/j.jebo.2024.03.020> (Published)

Competing auctions with non-identical objects, by LANDI, Massimiliano; MENICUCCI, Domenico; SARYCHEV, Andrey. (2023). *Journal of Mathematical Economics*, 106 1-19.

<https://doi.org/10.1016/j.jmateco.2023.102830> (Published)

Sequential Auctions with Decreasing Reserve Prices, by LANDI, Massimiliano; MENICUCCI, Domenico. (2019). *The B.E. Journal of Theoretical Economics*, 19 (1), (Published)

A class of symmetric and quadratic utility functions generating Giffen demand, by LANDI, Massimiliano. (2015). *Mathematical Social Sciences*, 73 50-54. <https://doi.org/10.1016/j.mathsocsci.2014.11.006> (Published)

A spatial analysis of the Italian Second Republic, by LANDI, Massimiliano; PELIZZO, Riccardo. (2013). *The Journal of Legislative Studies*, 19 (3), 328-350. <http://doi.org/10.1080/13572334.2013.812342> (Published)

An evolutionary analysis of turnout with conformist citizens, by LANDI, Massimiliano; SODINI, Mauro. (2012). *Journal of Economic Dynamics and Control*, 36 (10), 1431-1447. <https://doi.org/10.1016/j.jedc.2012.02.010> (Published)

Rational and boundedly rational behavior in sender-receiver games, by Landi, Massimiliano; Colucci, Domenico. (2008). *Journal of Conflict Resolution*, 52 (5), 665-686. (Published)

Global analysis of an expectations augmented evolutionary dynamics, by ANTOCI, Angelo; GAY, Antonio; LANDI, Massimiliano; SACCO, Pier Luigi. (2008). *Journal of Economic Dynamics and Control*, 32 (12), 3877-3894. <https://doi.org/10.1016/j.jedc.2008.04.003> (Published)

Norms of Cooperation in a Game of Partnership, by LANDI, Massimiliano; Sacco, Pier Luigi. (2001). *Computational and Mathematical Organization Theory*, 7 (3), 233-. (Published)

Book Chapters

The labor market of Italian politicians, by MERLO, Antonio; GALASSO, Vincenzo; LANDI, Massimiliano; MATTOZZI, Andrea. (2010). In Tito Boeri, Antonio Merlo, Andrea Prat, et al (Ed.), *The ruling class: Management and politics in modern Italy* (pp. 7-95) Oxford: Oxford University Press. <https://doi.org/10.1093/acprof:oso/9780199588282.001.0001> (Published)

Conference Proceedings

Sequential auctions with descending reserve prices, by LANDI, Massimiliano. (2016.0). *Sequential auctions with descending reserve prices*, Singapore: (Published)

Conference Papers

Rational and Boundedly Rational Behavior in Sender-Receiver Games, by Landi, Massimiliano. (2006.0). *International Workshop on Behavioural Game Theory and Experiments*, (Published)

A Spatial Analysis of the XIII Italian Legislature, by LANDI, Massimiliano; PELIZZO, Riccardo. (2006.0). *APSA Annual Meeting and PIER Conference on Political Economy*, (Published)

Magazine Articles

Italy from Afar: Letter from Singapore, by PELIZZO, Riccardo; LANDI, Massimiliano. (2005, January). *Italian Politics and Society: The Review of the Conference Group on Italian Politics and Society*, 60 40-41. <http://www.arts.mun.ca/congrips/newsletter/60%20-%20Spring%202005.pdf> (Published)

Working Papers

A spatial analysis of the Italian Second Republic, Second version, by LANDI, Massimiliano; PELIZZO, Riccardo. (2012). Singapore: SMU Economics and Statistics Working Paper Series, No. 01-2012. (Published)

Single peakedness and Giffen demand, by LANDI, Massimiliano. (2012). Singapore: SMU Economics and Statistics Working Paper Series, No. 02-2012. (Published)

Conformism and turnout, by LANDI, Massimiliano; SODINI, Mauro. (2010). Singapore: SMU Economics and Statistics Working Paper Series, No. 24-2010. (Published)

The labor market of Italian politicians, by MERLO, Antonio; GALASSO, Vincenzo; LANDI, Massimiliano; MATTOZZI, Andrea. (2008). Singapore: SMU Economics and Statistics Working Paper Series, Paper No. 15-2008. (Published)

Campaign tactics and citizens' electoral decisions, by LANDI, Massimiliano; YIP, Chun Seng. (2006). Singapore: SMU Economics and Statistics Working Paper Series, No. 27-2006. (Published)

A spatial analysis of the XIII Italian Legislature, by LANDI, Massimiliano; PELIZZO, Riccardo. (2006). Singapore: SMU Economics and Statistics Working Paper Series, No. 22-2005. (Published)

Expectations, animal spirits, and evolutionary dynamics, by ANTOCI, Angelo; LANDI, Massimiliano; SACCO, Pier Luigi. (2006). Singapore: SMU Economics and Statistics Working Paper Series, No. 10-2006. (Published)

A spatial analysis of the XIII Italian Legislature, by LANDI, Massimiliano; PELIZZO, Riccardo. (2005). Singapore: SMU Social Sciences and Humanities Working Paper Series, No. 16-2005. (Published)

Research Grants

Singapore Management University

Comparing patterns of career in congresses, proportional versus majoritarian representations: The Italian and the US cases., SMU Internal Grant, Ministry of Education (MOE) Tier 1 , PI (Project Level): Massimiliano LANDI, 2007, S\$29,972.8

Why do member of Parliament abstain in voting sessions?, SMU Internal Grant, Ministry of Education (MOE) Tier 1 , PI (Project Level): Massimiliano LANDI, 2004, S\$20,988.93

TEACHING

Courses Taught

Singapore Management University

Undergraduate Programmes :

- Advanced Microeconomics
- H3 Game Theory
- Mathematics for Economics
- Microeconomics 1
- Microeconomics 2
- Senior Thesis

Non-Graduating Programmes :

- H3 Game Theory

UNIVERSITY SERVICE

Singapore Management University

Committee Chair, Alumni Affairs, Jul 2021 - Present

Committee Chair, Teaching and Learning, Jul 2021 - Present

Committee Chair, Senior Thesis and Quantitative Economics Track, Jul 2021 - Present

Committee Member, MBA Programs Committee, Jun 2016 - Jun 2017

Committee Member, PPE-PLE Task Force, Sep 2015 - Jun 2017

Committee Member, Coordinating Council for Students, Sep 2015 - Feb 2020

Committee Member, Committee for Integrating CCA into the Curriculum, Aug 2012 - Dec 2012

Committee Member, Faculty Advisory Committee (Teaching and Learning), Aug 2010 - Dec 2013